

For Online Publication

Web Appendix H. Screenshots of frames

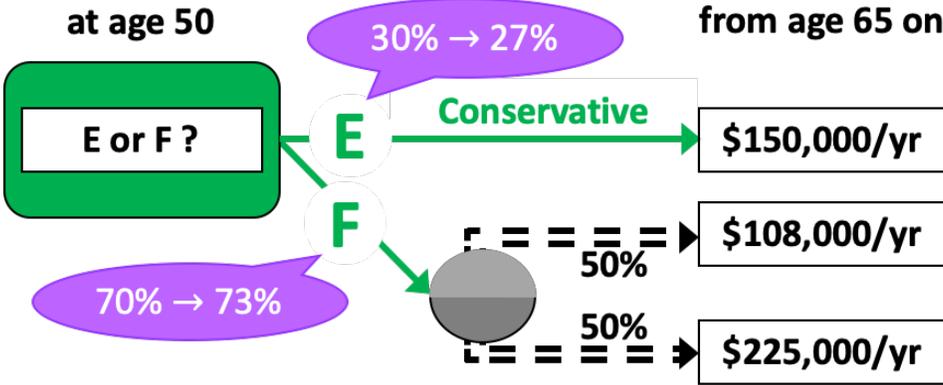
This appendix presents the remaining screenshots of all choices by frame that were not included in the Figures and Tables. Speech balloons are superimposed on screenshots. Speech balloons show, for the wave 1+2 sample, the percentages of participants choosing each possible action in the initial, untutored choices (wave 1, stage 0) and in the final choices (wave 2, stage 4). Percentages are aggregated over all the monetary levels (not just the particular monetary level depicted in the figure).

Note that frames 3 and 4 are omitted from this appendix because the screenshots and the percentages are already depicted in Figures 4C and 3, respectively.

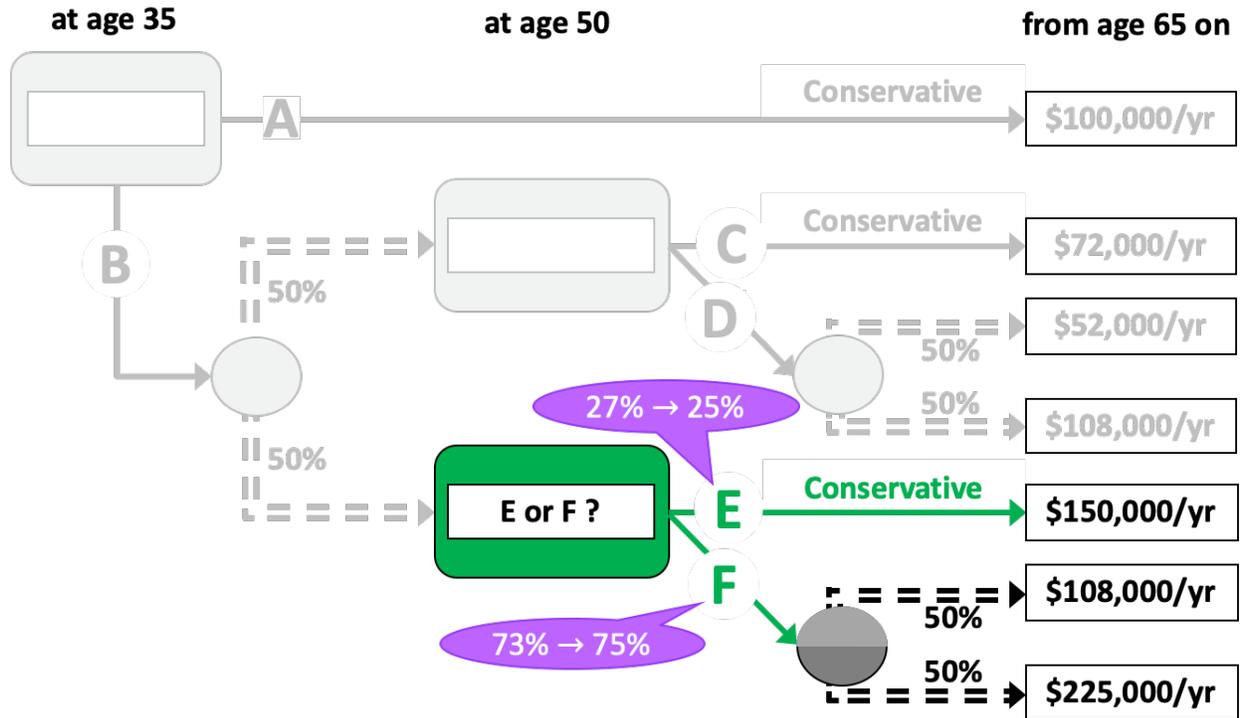
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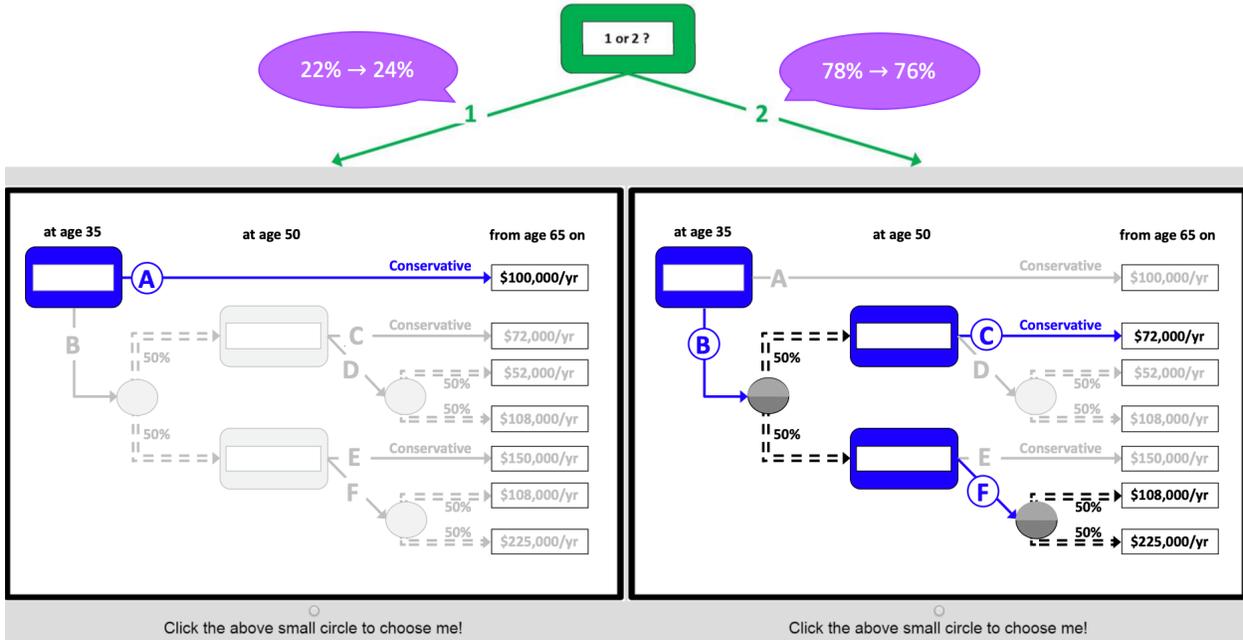
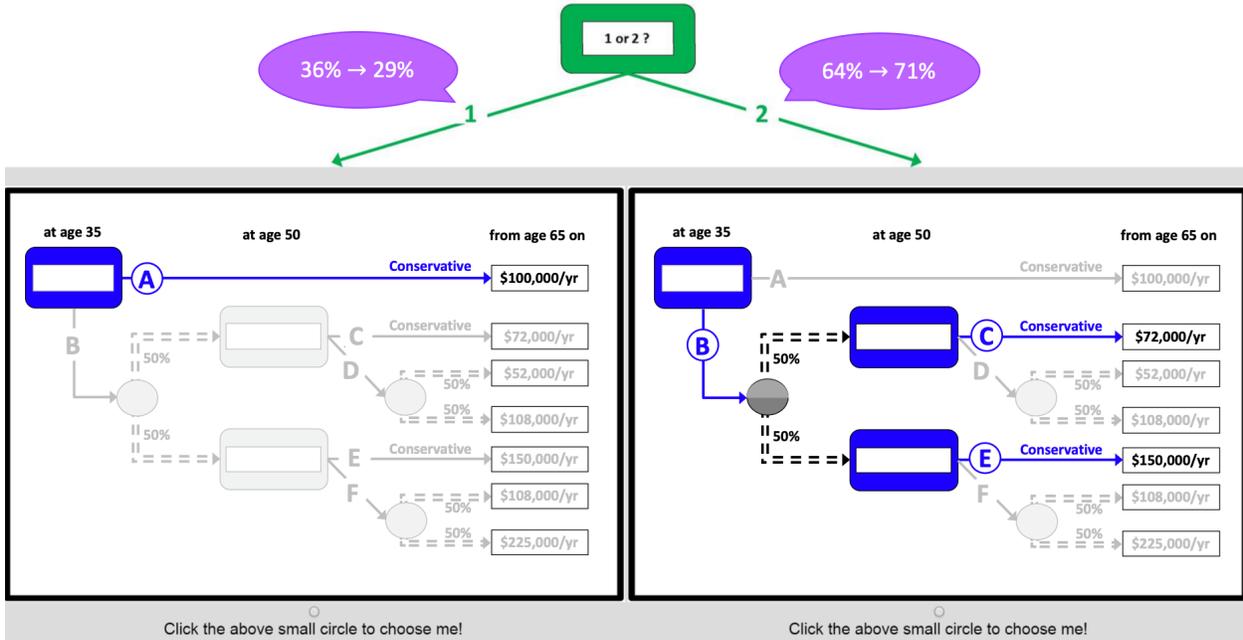
Single Action in Isolation (frame 1)

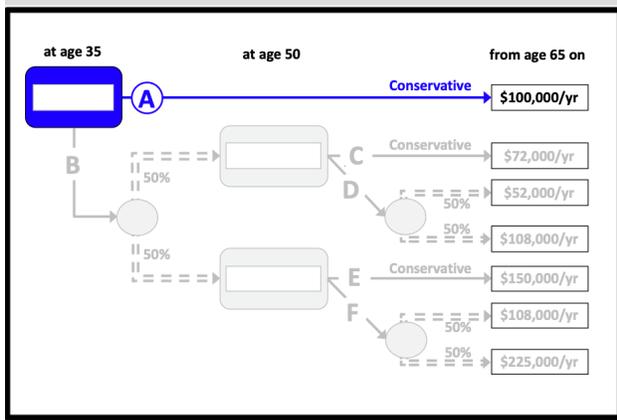
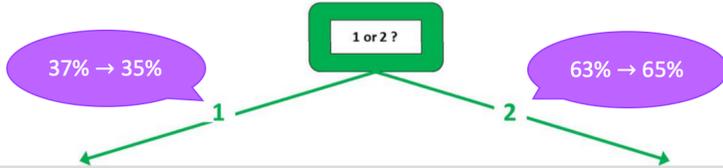


Single Action with Backdrop (frame 2)

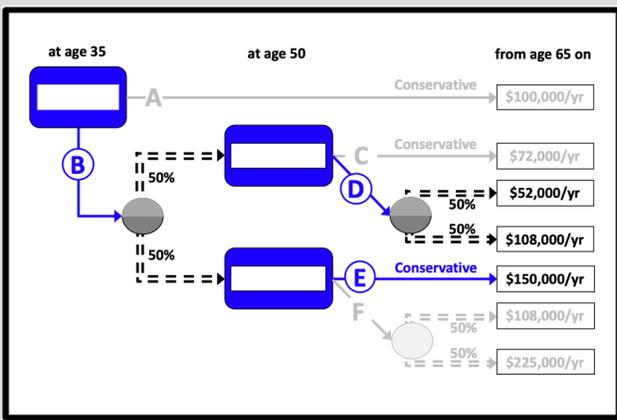


Pairwise Choices Between Complete Strategies (frame 5)

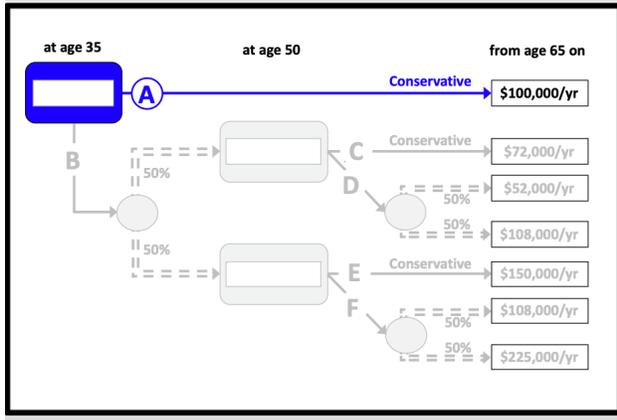
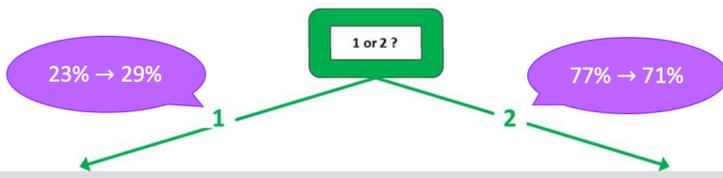




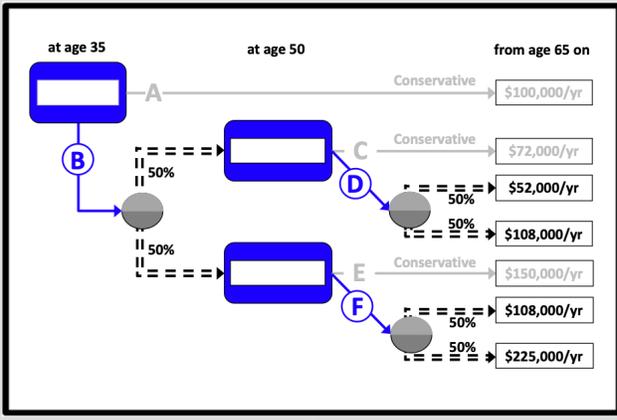
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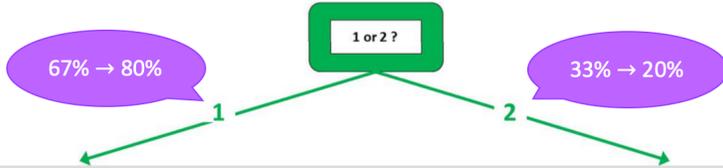
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at age 35 **at age 50** **from age 65 on**

A → Conservative → \$100,000/yr

B → → C → Conservative → \$72,000/yr

B → → D → Conservative → \$52,000/yr

B → → E → Conservative → \$150,000/yr

B → → F → Conservative → \$108,000/yr

B → → F → Conservative → \$225,000/yr

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at age 35 **at age 50** **from age 65 on**

A → Conservative → \$100,000/yr

B → → C → Conservative → \$72,000/yr

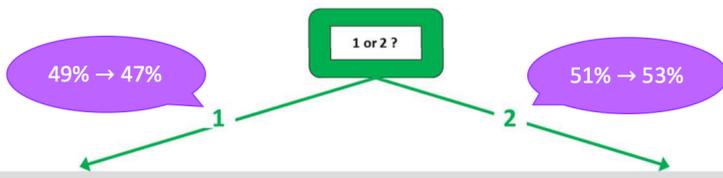
B → → D → Conservative → \$52,000/yr

B → → E → Conservative → \$150,000/yr

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Click the above small circle to choose me!



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at age 35 **at age 50** **from age 65 on**

A → Conservative → \$100,000/yr

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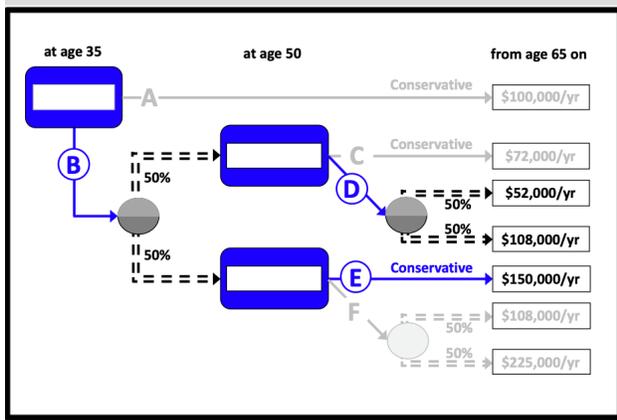
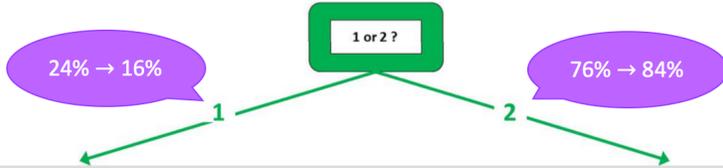
B → → D → Conservative → \$52,000/yr

B → → E → Conservative → \$150,000/yr

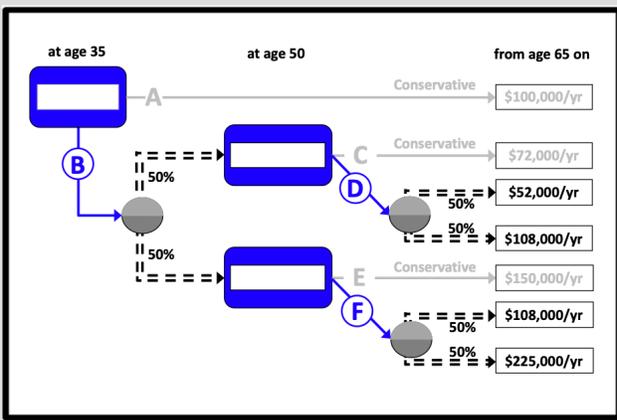
B → → F → Conservative → \$108,000/yr

B → → F → Conservative → \$225,000/yr

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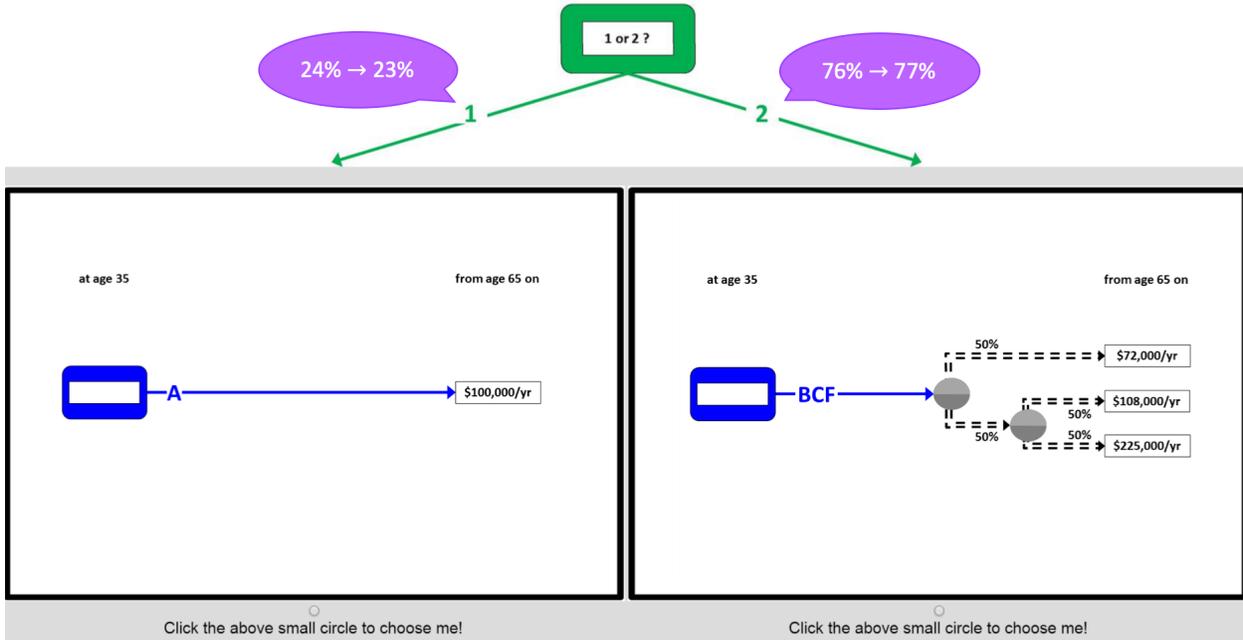
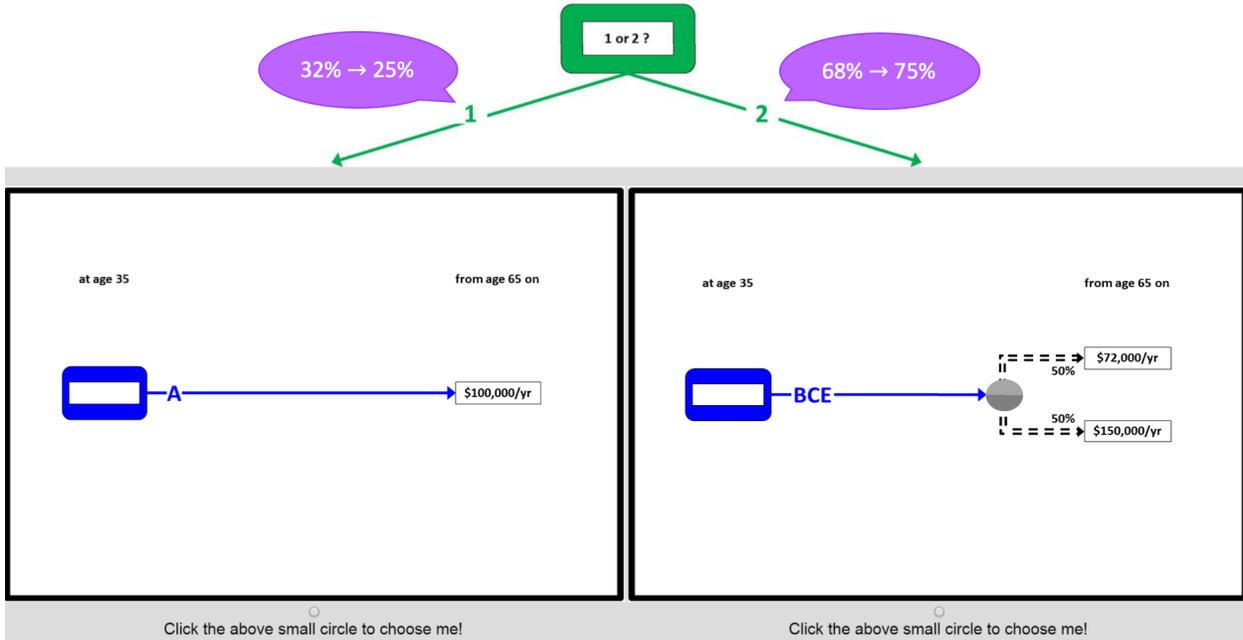


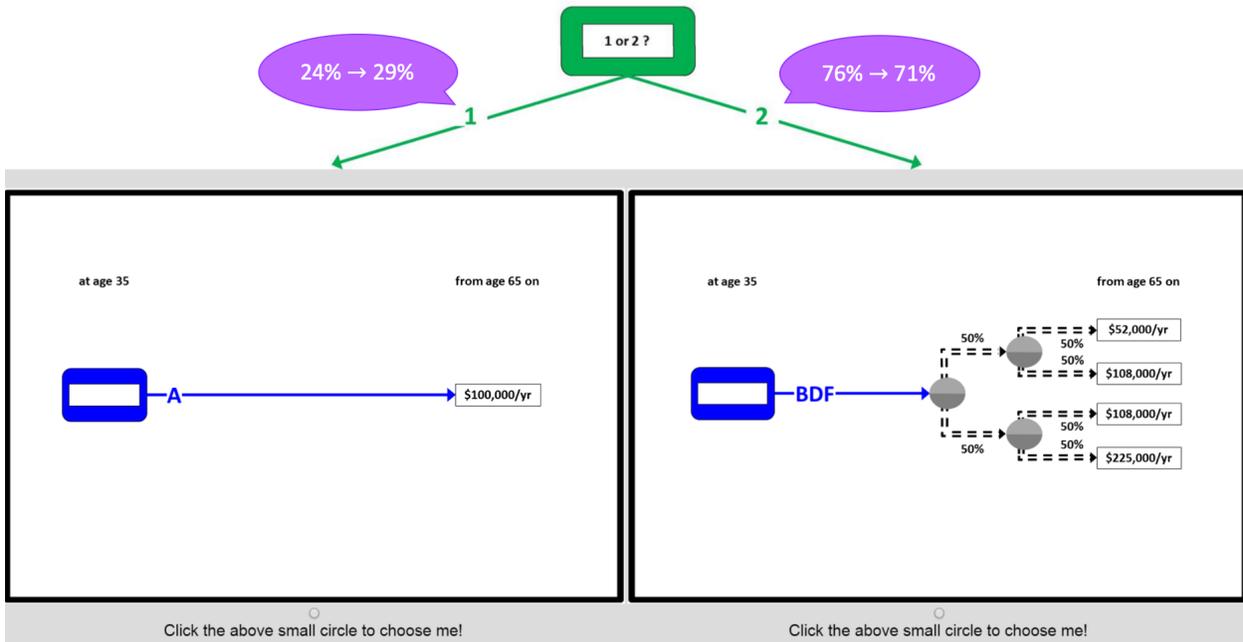
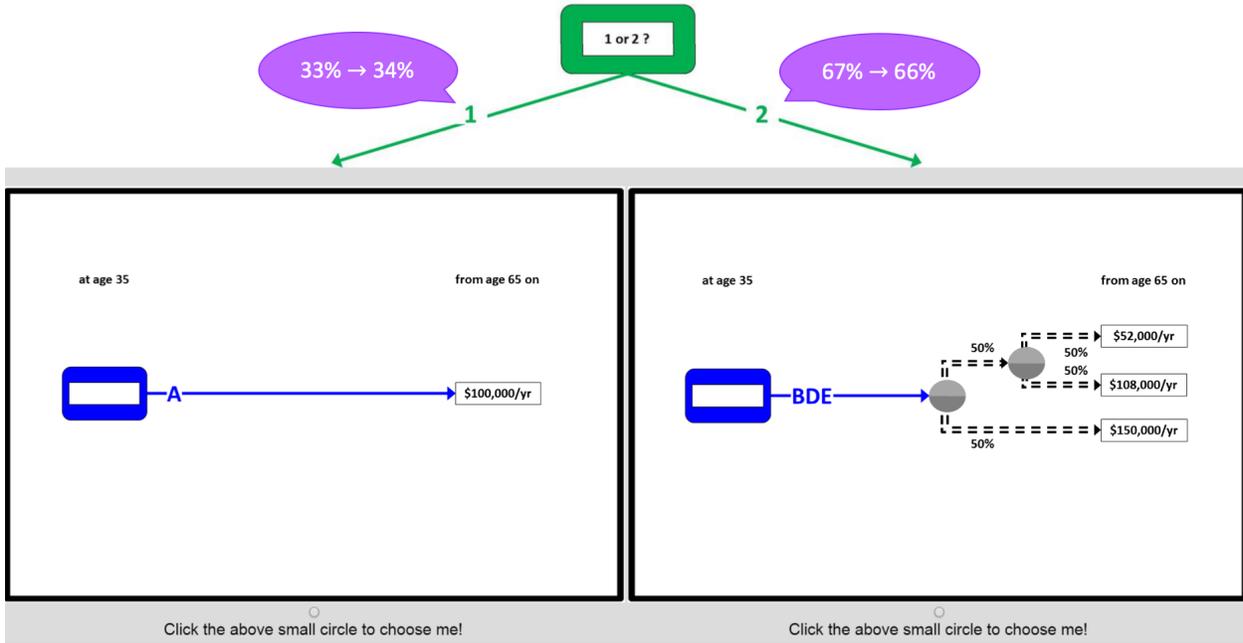
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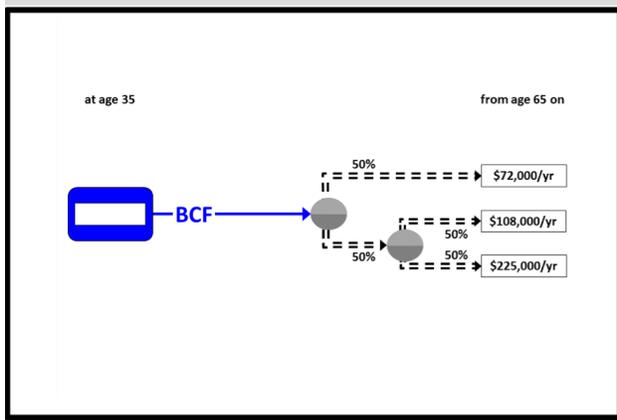
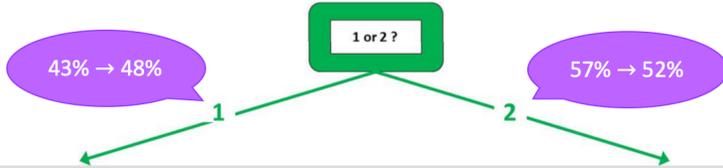


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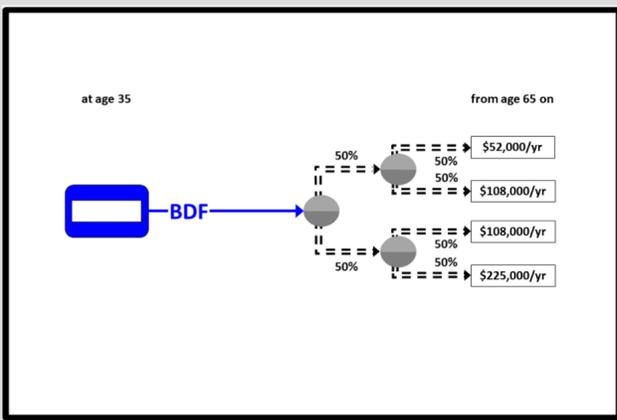
Pairwise Choices Between Compound Lotteries (frame 6)







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Click the above small circle to choose me!

Pairwise Choices Between Reduced Simple Lotteries (frame 7)

1 or 2 ?

29% → 24% 71% → 76%

1 2

at age 35 from age 65 on

A → \$100,000/yr

○

Click the above small circle to choose me!

at age 35 from age 65 on

BCE →

- 50% → \$72,000/yr
- 50% → \$150,000/yr

○

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1 or 2 ?

36% → 24% 64% → 76%

1 2

at age 35 from age 65 on

A → \$100,000/yr

○

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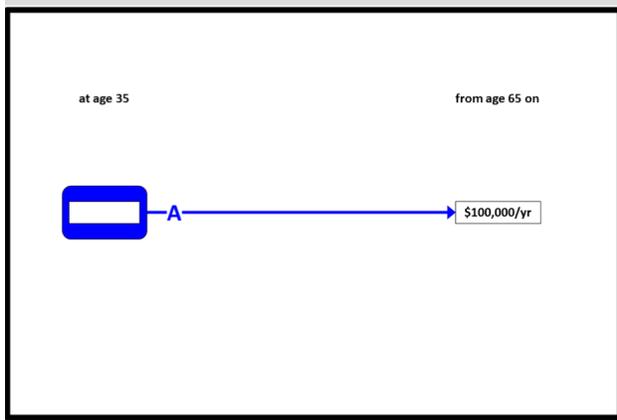
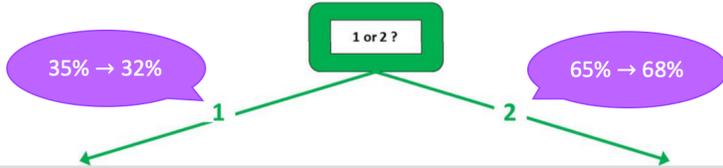
at age 35 from age 65 on

BCF →

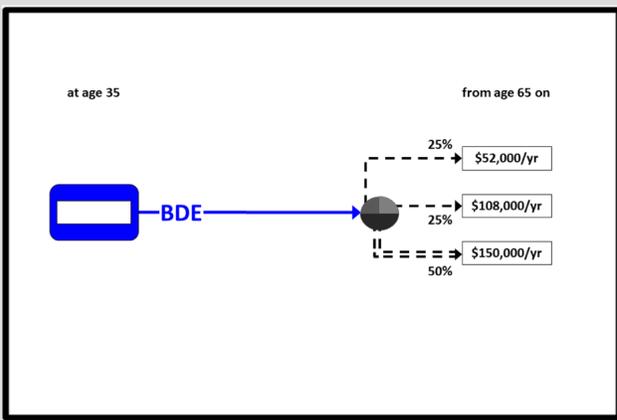
- 50% → \$72,000/yr
- 25% → \$108,000/yr
- 25% → \$225,000/yr

○

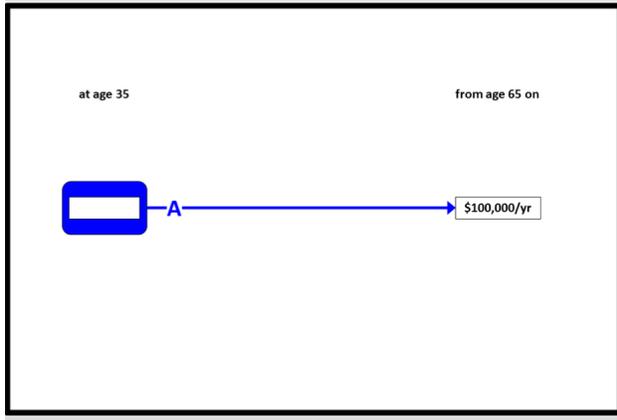
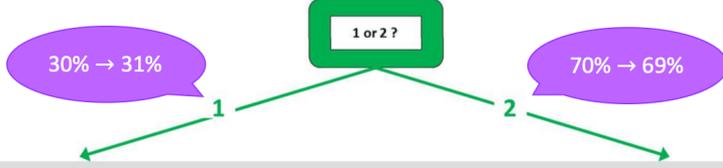
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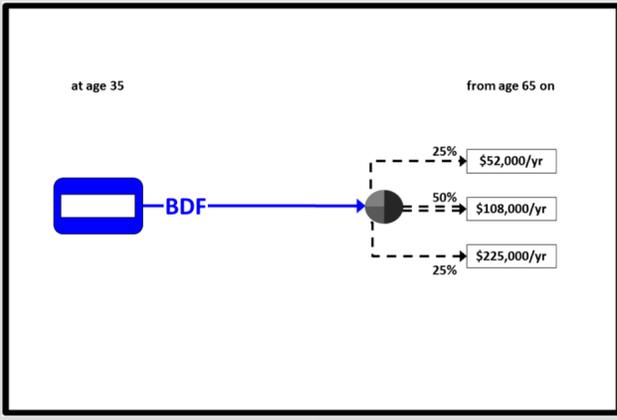
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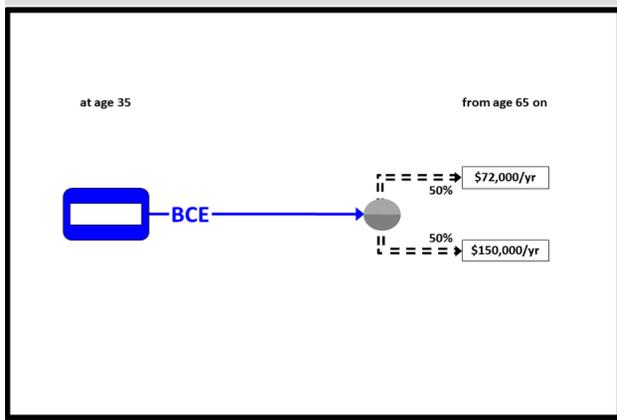
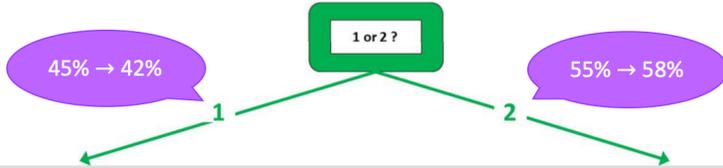
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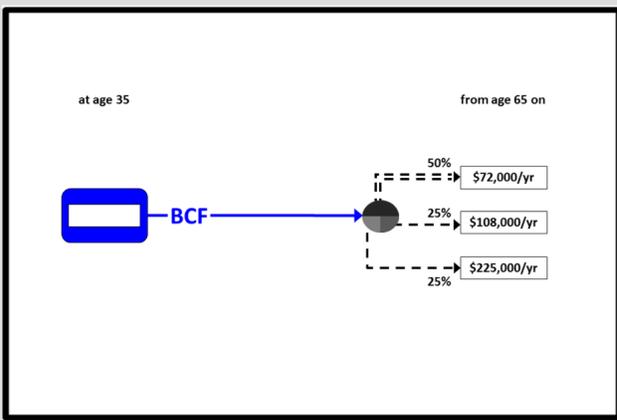
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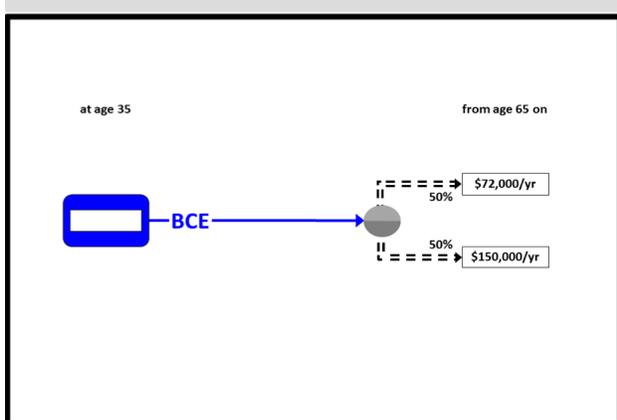
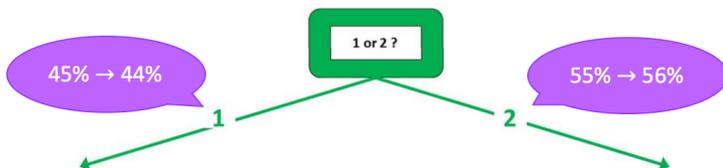
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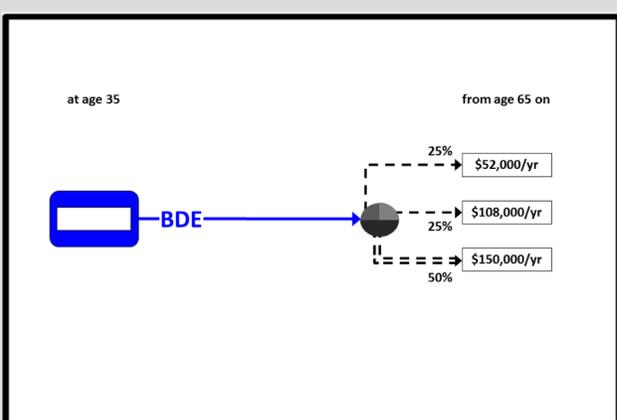
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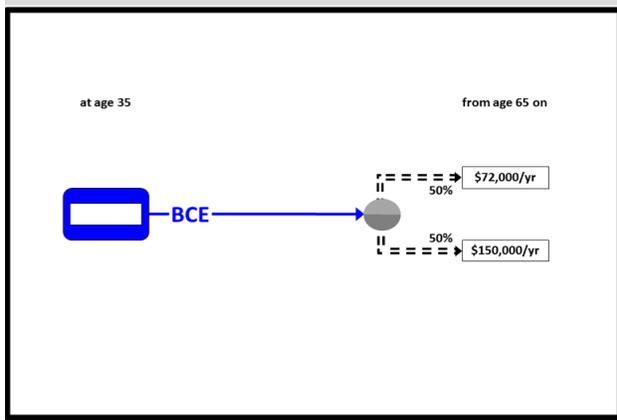
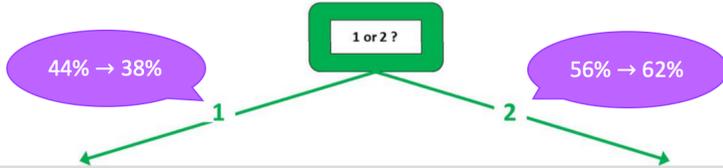
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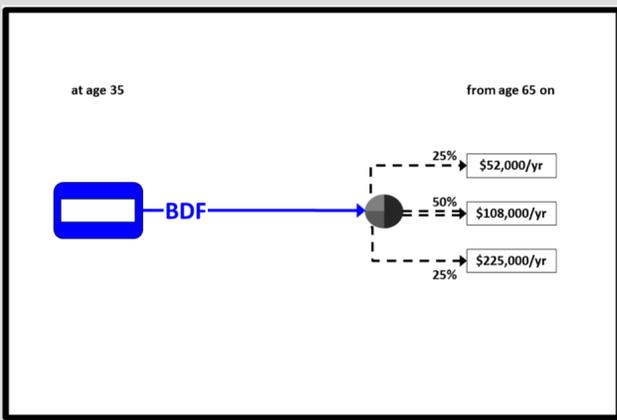
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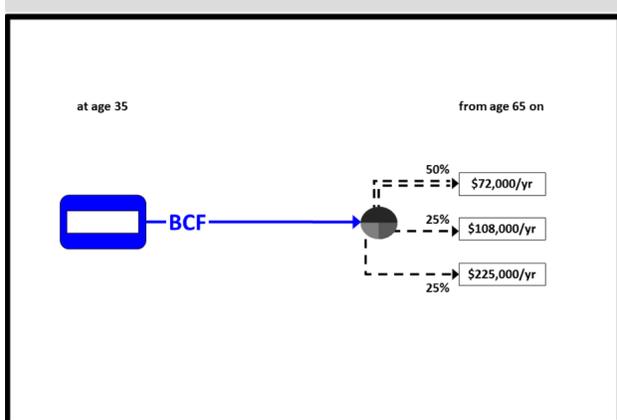
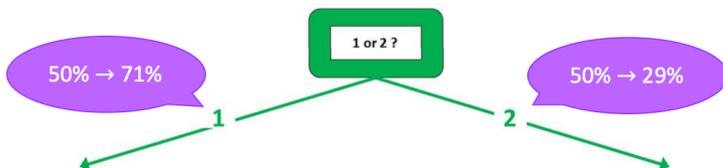
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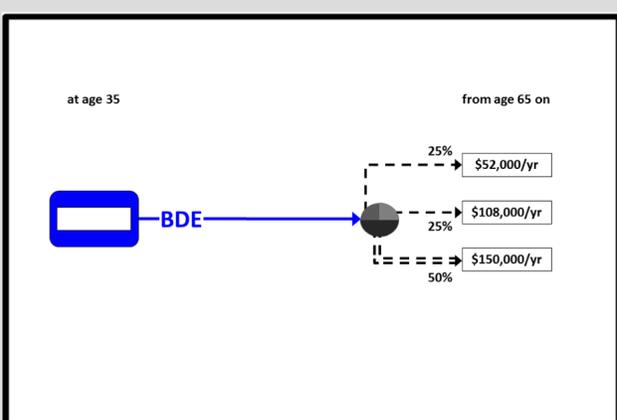
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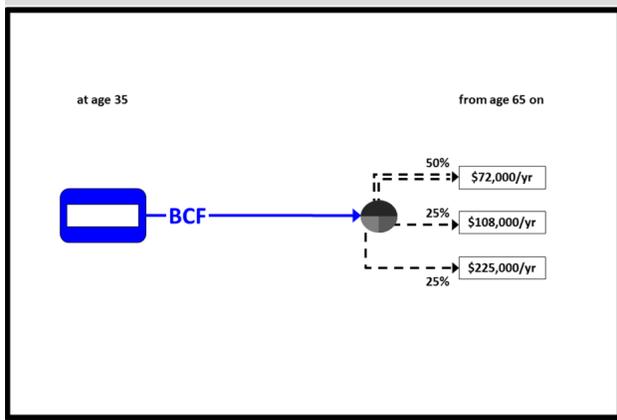
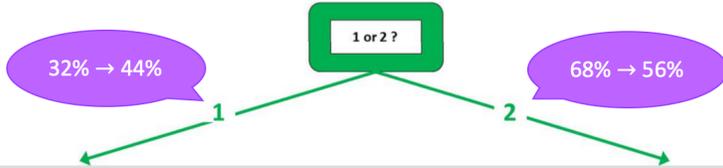
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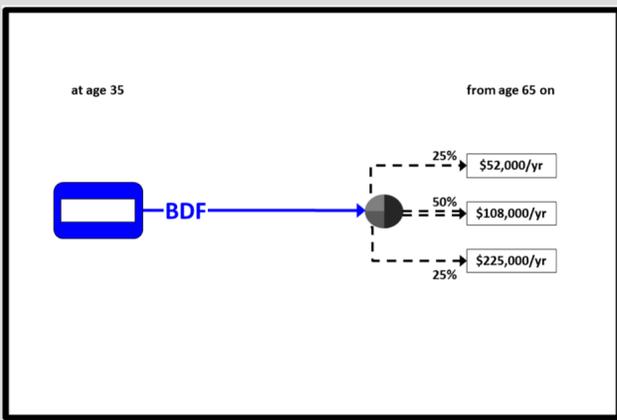
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