

A. Appendix A: Comparison of Nielsen Panelists to Government Surveys

A.1. Alcoholic Beverages

An important question is whether the NielsenIQ Consumer Panelist purchase data capture similar patterns to government survey data on alcohol and tobacco consumption. In Table A1 we compare the deciles of weekly alcohol purchases according to our Nielsen Consumer Panelist data and consumption data from the NIAAA’s National Epidemiologic Survey on Alcohol and Related Conditions (NESARC). The NESARC deciles are based on the widely-cited tabulations of Cook (2007) with a key adjustment. Because aggregate alcohol consumption in the NESARC survey is roughly half of apparent consumption as measured by shipments reported by manufacturers and tracked by the Alcohol and Tobacco Tax and Trade Bureau of the U.S. Department of the Treasury (TTB), Cook (2007) inflates NESARC survey consumption by roughly a factor of two. We adjust these tabulations, deflating them so that we can compare direct survey data from these two sources. Specifically, we deflate the deciles reported in Cook (2007) by a factor of 1.97. These adjusted deciles are reported in Table A1 under NESARC.

NESARC surveys individuals and the data describes weekly drinks at the individual level. Nielsen on the other hand is panel of households. We provide two measures of weekly purchases from the Nielsen data: drinks per adult in the household and per household. The adjusted NESARC deciles are quite similar to the deciles of the NielsenIQ data. Even at the 80th and 90th percentiles the NESARC data falls between the household level and per adult level measures using the NielsenIQ data. The two main rationales for these discrepancies are: (a) the NESARC survey includes “on premise” consumption (bars and restaurants) while our data look at purchases for “off premise” consumption only; (b) we don’t know who within a household consumes the drinks. This means that our per household calculations lie somewhat above the NESARC data, and our per adult calculations lie somewhat below (as this assumes equal consumption within the household). We break out purchases per adult (rather than per household) as measured in “standard drinks” per week in Figure A1. The figure reports the quantiles of “drinks per adult per week” as we did for taxes in Figure 3 in the main text. This suggests that alcohol purchase (by ethanol units) are increasing in income, but still dominated by a small number of very heavy drinkers.

While Table A1 compares weekly purchases from the Nielsen panelist data to weekly consumption described by the NESARC survey, Table A2 compares annual average alcoholic beverage volume and liters of ethanol per household by beverage category in the Nielsen data to NIAAA data on apparent consumption, that is alcohol sales, which come from TTB data and shipments reported by manufacturers. It is well-known that aggregate consumption totals from survey responses do not match the quantity of alcohol sold in the U.S.; survey responses generally account for only half of the alcohol sold (?). We sum total annual beer, wine and spirits consumption in the NIAAA apparent consumption data and divide by the number of U.S. households in 2018 according to the U.S. Census²³. As NIAAA data

²³We use 127,586,000 households in all of our calculations. <https://fred.stlouisfed.org/series/TTLHH>

	NESARC	Nielsen per adult	Nielsen Households
10%	0	0	0
20%	0	0	0
30%	0	0	0
40%	0.01	0.05	0.10
50%	0.07	0.17	0.31
60%	0.32	0.37	0.69
70%	1.10	0.76	1.42
80%	3.17	1.67	3.09
90%	7.76	4.65	8.45
max	37.49	79.77	158.42

Table A1: Alcoholic Drinks Per Week

Note: The table above reports the average number of drinks per adult aged 18 years or older per week and the average number of drinks per household per week. The number of drinks is calculated according to https://pubs.niaaa.nih.gov/publications/practitioner/PocketGuide/pocket_guide2.htm where a standard drink is any drink that contains about 14 grams of pure alcohol (about 0.6 fluid ounces or 1.2 tablespoons). The first column, NIAAA, is based on <https://www.washingtonpost.com/news/wonk/wp/2014/09/25/think-you-drink-a-lot-this-chart-will-tell-you/> but we divided numbers by 1.97 to recover original data. The second and third column are averages from the Nielsen data at the individual adult and household level where we use the same formula to determine standard drinks.

Category	Nielsen Volume	Nielsen Ethanol	NIAAA Volume	NIAAA Ethanol	Ethanol Discrepancy(%)	On-Premise (%)
Beer	50.09	2.25	188.09	8.46	73.40	23.00
Wine	15.24	1.97	26.98	3.48	43.49	18.50
Spirits	10.93	4.49	16.95	6.97	35.58	21.20
Total	76.26	8.71	232.02	18.91	53.94	

Table A2: Volume and Ethanol Consumption per Household, Nielsen versus NIAAA Data

Note: All units are in liters. To convert volume liters to ethanol liters we use ABV values of 0.045 for beer, 0.129 for wine, and 0.411 for spirits. On-premise shares reported in the final column are from Adams Media Inc. (2019). NIAAA data are from <https://pubs.niaaa.nih.gov/publications/surveillance115/CONS18.htm.19> and Census data can be found at <https://fred.stlouisfed.org/series/TTLHH25>.

are reported in gallons, we convert these values into liters. Similarly, we sum total annual purchases of beer, wine and spirits in the Nielsen data and scale by the number of households. We convert these volumes into ethanol liters per household using standardized alcohol by volume measures (ABV) consistent with the NIAAA data: 0.045 for beer, 0.129 for wine and 0.411 for spirits.

As we would expect, average household consumption of alcoholic beverages from the NIAAA data exceeds our tabulations of average household purchases from NielsenIQ in terms of both volume and ethanol. This is especially true for beer, where average ethanol purchased per household according to the NielsenIQ data is 73.4% lower than apparent consumption reported in the NIAAA data. This discrepancy is in part explained by the inclusion of on-premise consumption in the NIAAA data. Nielsen data tracks retail purchases and excludes on-premise purchases. As the last column of Table A2 shows, however, industry reports suggest that on-premise sales account for less than a quarter of alcoholic beverage sales (by

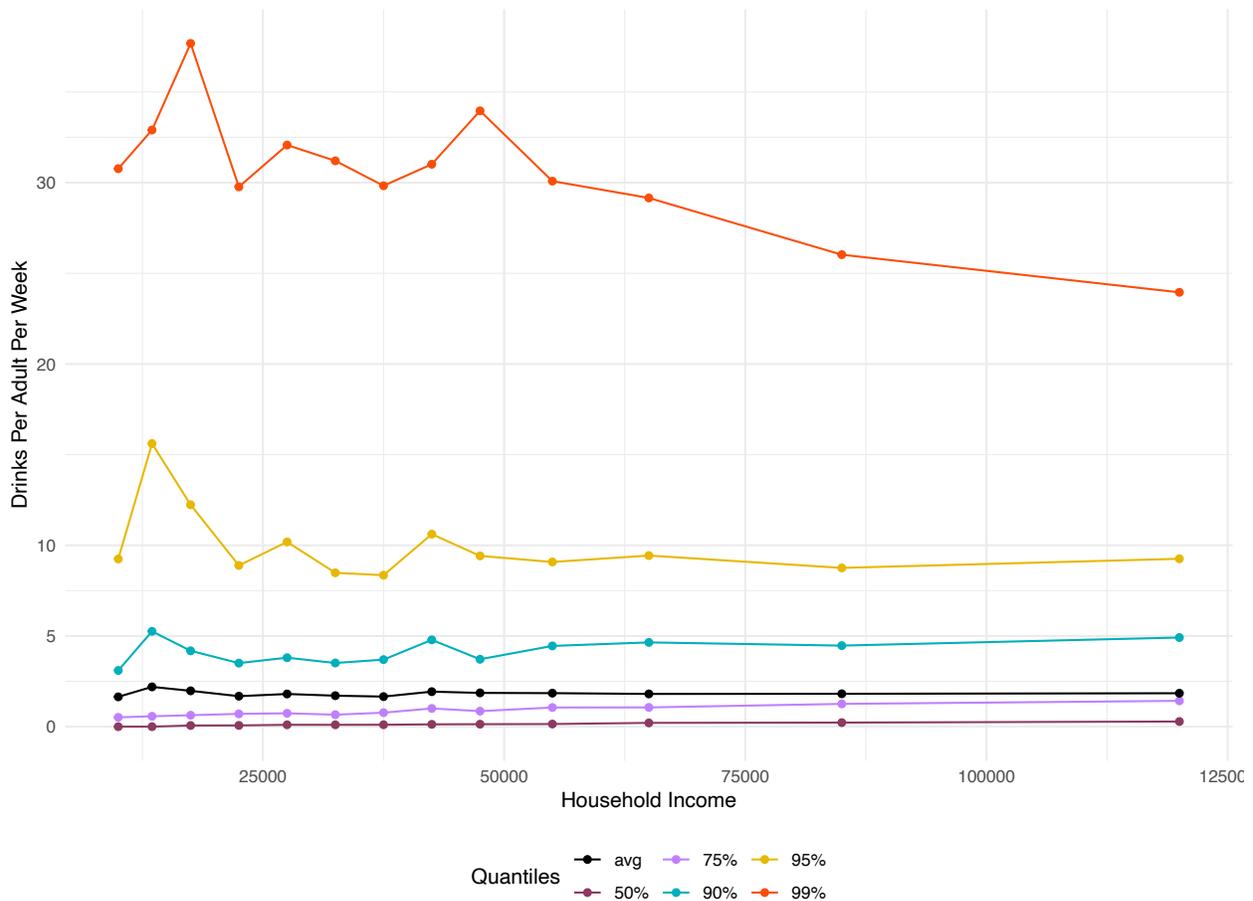


Figure A1: Alcoholic Drinks Per Adult Per Week

Source: NielsenIQ Panelist Data and authors' calculations.

These are computed on a per-household basis and then divided (equally) by household size. We convert liters of ethanol to “standard drinks” (17.7mL of ethanol).

volume) in any category.

A.2. Cigarettes

Finally, we compare cigarette purchases as recorded in the Nielsen data to consumption data from the Current Population Survey Tobacco Use Supplement (TUS). The TUS surveys individuals rather than households as Nielsen does. Of the 142,577 records in the TUS, 108 are invalid responses and 137,964 or 96% report not smoking at all. In the Nielsen data, 88% of households make zero annual cigarette purchases. We restrict our attention to the top few percentiles due to the small number of purchasers in both datasets. Table A3 reports individual daily cigarette consumption from the TUS data, as well as average cigarette purchases per day from Nielsen at the per adult and per household level.

In part because on-premise sales are less common for cigarettes, purchases and consump-

tion track each other closely. Because we can only measure household purchases in the Nielsen data and not all adults in a household may smoke, our cigarettes per adult per day measure understates true daily consumption by smoking adults. As such the TUS averages generally lie between the Nielsen per adult and per household averages.

	TUS	Nielsen (Per Adult)	Nielsen (Per Household)
95%	0	0.712	1.315
96%	0	1.37	2.521
97%	4	2.712	4.877
98%	10	5.068	8.767
99%	20	9.863	16.359
max	40	49.315	197.260

Table A3: Cigarette Consumption Per Capita, Nielsen versus CPS

Note: This table compares average daily cigarette consumption according to the Current Population Survey Tobacco Use Supplement (TUS) <https://cancercontrol.cancer.gov/brp/tcrb/tus-cps/questionnaires-data#2018> to average daily Nielsen purchases per adult and household. The TUS surveys individuals while Nielsen tracks the purchases of households. The table presents the number of cigarettes smoked per day where one pack of cigarettes contains 20 cigarettes. We report only the top few percentiles of consumption because the vast majority of respondents in both dataset do not purchase cigarettes. The 2018 contains 142,577 records of which 108 respondents do not provide any valid answer and 137,964 people (about 96%) report not smoking at all. In the Nielsen data 88% households made zero (annual) cigarette purchases.

B. Appendix B: Tax Information

B.1. Sin Tax Rates

In the United States, alcoholic beverages and tobacco are taxed by the federal government as well as most states. Different rates typically apply to beer, wine and spirits. The difference in rates often means that spirits are taxed at a higher rate per unit of ethanol, relative to wine and beer. For example, the federal government’s tax rates for beer wine and spirits of \$0.15, \$0.28 and \$3.57 per liter translate into tax rates of \$3.26, \$2.57 and \$8.92 per liter of ethanol, respectively. Table B1 lists the federal and state tax rates for beer, wine and spirits in 2018 in terms of dollars per liter in the left panel and per liter of ethanol in the next panel. This list includes control states that often do not levy a specific sin tax on alcohol but charge a markup on alcoholic beverages which are exclusively sold in state-run stores. There is substantially heterogeneity in alcohol tax rates across states and also within states in the rates they apply to different beverages categories. For example, tax rates on beer range from \$0.01 to \$0.34 per liter. As on the federal level, state taxes per unit of ethanol are very different across categories even within a state. In most cases tax per unit ethanol is highest for spirits and lowest for beer, but there are exceptions. In Tennessee, for example, beer bears the highest state tax at \$7.23 per ethanol liter while spirits enjoy a relatively low tax \$2.95 per liter. Perhaps unsurprisingly, Tennessee is known for whiskey production.

Cigarettes are also subject to federal taxes as well as additional state taxes in all states. These taxes range from \$0.17 per pack (of 20 cigarettes) in Missouri to \$4.35 per pack in Connecticut and New York.

The final panel of Table B1 reports average sin taxes per household in each state. These averages reflect both state consumption patterns and state tax rates on alcohol and tobacco. Average sin taxes per household range considerably across states, particularly because some control states do not impose explicit sin taxes but instead apply substantial markups at state-run monopoly stores.

B.2. SSB Tax Nielsen Modules

We have to make some decisions as to which products would be subjected to a potential tax on sugar-sweetened beverages. As far as we can tell, all of the implemented SSB taxes apply to total volume (rather than sugar content). Thus a 20oz bottle of moderately sweetened ice tea is taxed at the same rate as 20oz bottle of full-sugar soda. Jurisdictions differ in which products they exempt. For example Philadelphia and Washington, DC both include diet soda in the tax, whereas other cities (Berkeley, Oakland, San Francisco, and Seattle) do not.²⁴

We try as best we can to match the Berkeley, CA or Seattle, WA definitions. We include non-diet soda, sports and energy drinks, and all “juice drinks” that are not 100% juice.

This means we treat the following `product_module_code`'s as being subjected to our hypothetical SSB tax: 1030, 1041,1042, and 1484, but exclude any brand name that includes the terms ‘diet’ or ‘zero’. Such excluded brand code include 541289, 541308, 688343, 620855, 620862, 754017, 721725, 754017, and 688073. Untaxed SSB modules are 1553 and any module in product group 507 except for 1030, 1041,1042, and 1484 unless the brand name includes ‘diet’ or ‘zero’.

²⁴See <https://www.taxpolicycenter.org/briefing-book/how-do-state-and-local-soda-taxes-work> for more details.

State	Tax Rate (per L)				Tax Rate (per Ethanol L)			
	Beer	Wine	Spirits	Cigarette	Beer	Wine	Spirits	Tax/HH
FED	0.15	0.28	3.57	1.01	3.26	2.57	8.92	45.40
AL	0.28	0.45	4.83	0.68	5.90	4.08	12.07	50.91
AZ	0.04	0.22	0.79	2.00	0.90	2.02	1.98	62.75
AR	0.09	0.38	2.04	1.15	1.92	3.46	5.11	60.18
CA	0.05	0.05	0.87	2.87	1.12	0.48	2.18	34.80
CO	0.02	0.08	0.60	0.84	0.45	0.76	1.51	31.45
CT	0.06	0.19	1.43	4.35	1.31	1.73	3.57	68.84
DE	0.07	0.43	1.19	2.10	1.48	3.91	2.97	57.32
FL	0.13	0.59	1.72	1.34	2.70	5.40	4.29	55.28
GA	0.27	0.40	1.00	0.37	5.68	3.64	2.50	34.33
ID	0.04	0.12	2.89	0.57	0.84	1.08	7.23	56.44
IL	0.06	0.37	2.26	1.98	1.30	3.34	5.65	55.43
IN	0.03	0.12	0.71	1.00	0.65	1.13	1.77	40.57
IA	0.05	0.46	3.45	1.36	1.07	4.20	8.63	57.95
KS	0.05	0.08	0.66	1.29	1.01	0.72	1.65	29.13
KY	0.22	0.92	2.08	0.60	4.78	8.33	5.19	45.58
LA	0.11	0.20	0.80	1.08	2.27	1.82	2.00	52.78
ME	0.09	0.16	1.54	2.00	1.97	1.44	3.85	44.74
MD	0.14	0.36	1.32	2.00	2.98	3.27	3.30	46.66
MA	0.03	0.15	1.07	3.51	0.60	1.32	2.67	41.17
MI	0.05	0.13	3.17	2.00	1.14	1.22	7.92	43.65
MN	0.13	0.32	2.37	3.04	2.78	2.88	5.92	34.89
MS	0.11	0.00	2.15	0.68	2.40	0.00	5.38	40.09
MO	0.02	0.11	0.53	0.17	0.34	1.01	1.32	38.48
MT	0.04	0.28	2.58	1.70	0.78	2.55	6.46	63.01
NE	0.08	0.25	0.99	0.64	1.74	2.28	2.48	43.14
NV	0.04	0.18	0.95	1.80	0.90	1.68	2.38	42.37
NH	0.08	0.00	0.00	1.78	1.69	0.00	0.00	68.01
NJ	0.03	0.23	1.45	2.70	0.67	2.10	3.63	33.80
NM	0.11	0.45	1.60	1.66	2.30	4.08	4.00	40.20
NY	0.04	0.08	1.70	4.35	0.79	0.72	4.25	45.14
NC	0.16	0.26	3.86	0.45	3.47	2.39	9.66	43.82
ND	0.10	0.28	1.23	0.44	2.19	2.55	3.08	29.38
OH	0.05	0.08	2.61	1.60	1.01	0.77	6.52	47.48
OK	0.11	0.19	1.47	1.03	2.27	1.73	3.67	40.42
OR	0.02	0.18	6.01	1.33	0.47	1.61	15.02	39.99
PA	0.02	0.00	1.91	2.60	0.45	0.00	4.78	56.42
RI	0.03	0.37	1.43	4.25	0.70	3.36	3.57	32.97
SC	0.20	0.29	1.43	0.57	4.32	2.59	3.58	49.33
SD	0.07	0.35	1.23	1.53	1.54	3.15	3.08	58.03
TN	0.34	0.34	1.18	0.62	7.23	3.06	2.95	43.68
TX	0.05	0.05	0.63	1.41	1.11	0.49	1.59	41.22
UT	0.11	0.00	4.06	1.70	2.32	0.00	10.16	31.61
VT	0.07	0.15	2.04	3.08	1.49	1.32	5.10	54.01
VA	0.07	0.40	5.26	0.30	1.44	3.64	13.16	35.73
WA	0.07	0.23	8.59	3.02	1.47	2.08	21.48	71.64
WV	0.05	0.26	2.03	1.20	1.00	2.40	5.07	65.70
WI	0.02	0.07	0.86	2.52	0.36	0.60	2.15	49.79
WY	0.01	0.00	0.00	0.60	0.11	0.00	0.00	14.95
DC	0.18	0.46	1.63	2.50	3.93	4.15	4.07	56.15

Table B1: Federal and State Tax Rates on Sin Goods

Source: Tax Foundation 2018. <https://taxfoundation.org/facts-figures-2018/>.

The table reports federal and state alcohol and cigarette taxes. Alcohol taxes are generally applied in terms of dollars per gallon; we convert these figures into dollars per liter terms. Cigarette taxes are reported in terms of dollars per 20-cigarette pack. Tax rates are from the Tax Foundation

C. Appendix C: Details for Calculations in Paper

This section contains alternative version of tables and figures in the main text, as well as calculations referenced in the text.

In Table C1, we calculate the average tax paid for different categories of sin goods by household income. We also report the ratio that the top income bin ($> \$100K$) pays relative to the bottom income bin ($< \$25K$). We see that beer taxes are pretty evenly distributed across income groups. The highest income taxes purchase fewer SSBs and would only pay 77% as much as most other income groups (including the very poorest). This is driven mostly by the much higher purchases of diet sodas by the highest income groups. Taxes on cigarettes are very regressive with the poorest households paying almost $3\times$ as much as the richest. However, taxes on wine and distilled spirits appear to be strongly progressive with the richest households paying $1.7 - 2\times$ as much in tax as the poorest. It is important to note that this is not driven by more expensive wine and spirits purchases, as the taxes apply to volume, not revenue.

Income Bins	Beer Tax	Wine Tax	Spirits Tax	Cigarette Tax	SSB Tax	Existing Sin Taxes
<i>Ratio*</i>	0.90	2.06	1.69	0.34	0.77	0.58
$< \$24,999$	4.59	2.31	6.24	48.70	33.87	61.84
$\$25,000 - \$44,999$	4.26	2.70	7.53	34.44	33.82	48.93
$\$45,000 - \$69,999$	4.67	3.22	9.20	25.97	32.57	43.06
$\$70,000 - \$99,999$	4.78	3.75	10.22	20.93	29.32	39.68
$> \$100,000$	4.15	4.77	10.53	16.49	26.04	35.94

Table C1: Average Tax Burden by Category and Income Level

Source: NielsenIQ Panelist data and authors' calculations.

All units are dollars per household per year.

*Ratio** divides the tax burden for households whose income $> \$100k$ by the burden for those $< \$25k$.

We want to be careful about interpreting Table C1 as the definitive information regarding the progressivity or regressivity, which is why it is not the focus of our analysis but provided here for comparison. In Figure C1 we show why average taxes paid by income are not necessarily an ideal comparison. We plot the average annual total sin taxes paid by households against the 13 income levels provided by Nielsen.²⁵ If we compare the average sin taxes paid for each income level, sin taxes look highly regressive and the correlation coefficient is $\rho = -0.81$. However, if we plot the log of sin taxes paid (plus one dollar) we find that the correlation is strongly positive $\rho = 0.81$.²⁶ The problem is the extreme heteroskedasticity where the standard deviation of sin taxes paid is more than \$210 for lower income households and only \$135 for the highest income households, this and the extreme skewness of

²⁵We consolidate all income bins below \$12,000, so that we have 13 bins instead of 16. These only constitute 6% of the population.

²⁶The $\log(x + 1)$ vs. $\log(x)$ transformation is not driving the result. Even after dropping the zeros, or using $\text{arcsinh}(x)$ the result is similar.

the distribution explain the discrepancy. The $\log(x)$ transform implies that going from \$100 (90th percentile) to \$1000 (99th percentile) in sin tax spending is a change of 2.3 log points, which is the same as the median household going from one dollar of sin tax spending to \$10 (around 60th percentile).

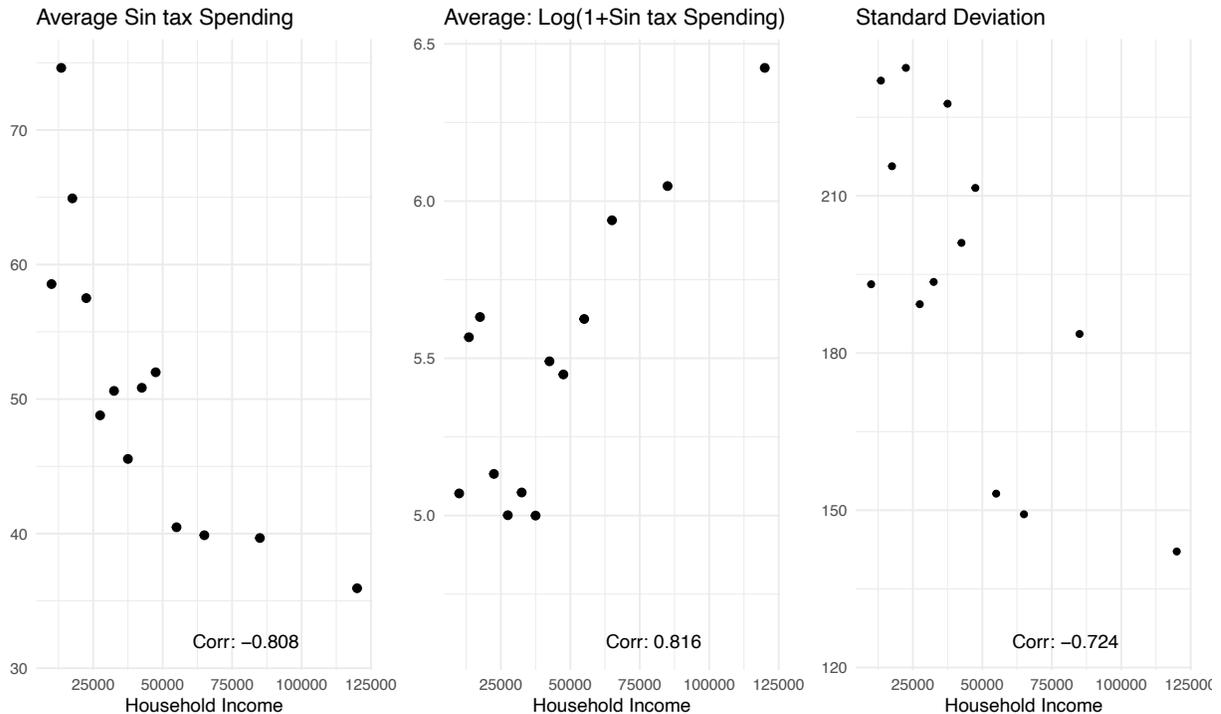


Figure C1: Sin Taxes Paid by Income (Levels vs. Logs)

Source: NielsenIQ Panelist data and authors' calculations.

Income is reported in 13 bins with all incomes below \$10,000 consolidated into the first bin.

In Table C2 we report the results of the regression described in (2). The differences are the cluster fixed effects (in columns 2 and 4) and whether the hypothetical SSB tax is included in the overall sin tax burden (columns 3 and 4). The main takeaway is that the explanatory power of demographic variables (Within R^2) is very weak. The explanatory value of the state fixed effects ($R^2 = 0.0359$) is also very weak, especially considering that the statutory tax rates are fully explained by state fixed effects. On the other hand including the $k = 8$ grouped fixed effects for our clusters increases the overall $R^2 = 0.80$ in column 2.

The obvious conclusion is that purchase patterns rather than demographics or geography are the primary source of heterogeneity. There are several demographic bins that are significant, though it is important to remember that significance is relative to our baseline household (White, Non-Hispanic, College Graduate, No Children, \$45,000-\$69,000). Also note that the income coefficients are monotonically increasing in nearly all specifications suggesting that sin taxes are progressive. This is an artifact of the $\log(\cdot)$ transform and the large amount of heteroskedasticity we discuss in Figure C1.

	Log(Sin Tax)		Log(Sin Tax+SSB Tax)	
	(1)	(2)	(3)	(4)
Income: < 24,999	-0.152 (0.041)	-0.051 (0.032)	-0.094 (0.025)	-0.021 (0.038)
Income: 25,000-44,999	-0.137 (0.031)	-0.051 (0.018)	-0.059 (0.026)	-0.013 (0.025)
Income: 70,000-99,999	0.089 (0.035)	0.017 (0.018)	0.025 (0.029)	-0.015 (0.011)
Income: > 100,000	0.217 (0.028)	0.010 (0.032)	0.084 (0.019)	-0.026 (0.022)
Race: Black	-0.206 (0.045)	-0.047 (0.040)	0.109 (0.036)	0.024 (0.018)
Race: Asian	-0.534 (0.029)	-0.105 (0.017)	-0.514 (0.032)	-0.173 (0.025)
Race: Other	-0.049 (0.034)	0.005 (0.010)	0.021 (0.040)	-0.011 (0.009)
Hispanic: Yes	0.076 (0.040)	0.041 (0.032)	-0.005 (0.043)	0.017 (0.017)
Children: Yes	-0.150 (0.031)	-0.055 (0.037)	0.315 (0.022)	0.134 (0.042)
Edu: High School or Less	0.151 (0.034)	0.014 (0.025)	0.371 (0.022)	0.149 (0.047)
Edu: Some College	0.174 (0.036)	0.037 (0.010)	0.250 (0.021)	0.078 (0.014)
Edu: Post College Grad	-0.133 (0.032)	-0.012 (0.032)	-0.276 (0.020)	-0.107 (0.025)
Age: Under 35	0.016 (0.041)	0.002 (0.098)	-0.021 (0.030)	-0.043 (0.084)
Age: 35-44	0.071 (0.041)	-0.007 (0.083)	0.137 (0.028)	0.014 (0.063)
Age: 45-54	0.199 (0.038)	0.018 (0.059)	0.289 (0.029)	0.081 (0.052)
Age: 55-64	0.206 (0.035)	0.040 (0.025)	0.232 (0.027)	0.069 (0.019)
Standard-Errors	State	State & Cluster Assignment	State	State & Cluster Assignment
Observations	61,365	61,365	61,365	61,365
R ²	0.0359	0.8042	0.0579	0.6884
Within R ²	0.0168	0.0044	0.0433	0.0191
State FE	✓	✓	✓	✓
Cluster Assignment FE		✓		✓

Table C2: Sin Tax Burden with and without Grouped Fixed Effects

Note: The omitted base demographics are for a household that is Race: White, Education: Graduated College, Hispanic: No, Age: over 65, Children at Home: No; Income: 45,000-69,999.
Observations are weighted by Nielsen projection factors.

In Table C3 we compute the sin tax burden as a share of income for each household and then compute the appropriately weighted quantiles or mean for each of our $k = 8$ clusters. We report the weighted mean in Table 1 in the main text of the paper. The two panels differ by whether or not the hypothetical SSB taxes are included in the overall sin tax burden.

Since we observe income in bins, we use the midpoint of each bin as the income for every household within that income bin. For the lowest bin we use a value of \$10,000 and for the highest income households we use a value of \$120,000. (These are meant to approximate the median of these bins after fitting a lognormal to the overall income distribution).

As one might expect, the ratio of sin taxes to income is highly skewed both because purchases of sin taxes are highly concentrated among a small number of households and because household income is also quite skewed. Other than *Smokers*, *Everything* and *Heavy Drinkers* most households pay a negligible amount of income in sin taxes. Even households in the top 5% of the other clusters rarely pay more than 0.25% of income in sin taxes. The *Everything* and *Smokers* pay a much larger share (often more than 1-2%) both because they are poorer than average and because they face much larger tax burdens – particularly since cigarette taxes are such a large share of the overall sin tax burden.

In Table C5 we report the conditional distribution of demographics given that a household belongs to a particular cluster. For example, a household assigned to our *Everything* cluster has a 5% chance of having received a postgraduate degree. In the main text Table 2, we report the ratio of 5% divided by the overall rate of postgraduates in the data (15%) for 0.33. The ratios are likely to facilitate quicker comparisons and Table 2 could be constructed from Table C5 and vice versa, so this is purely for convenience.

As an alternative to the odds ratios we calculate in Table 2, we also fit a multinomial logit regression where we predict cluster assignment as a function of demographics. This has advantages and disadvantages. The main disadvantage is that we need to specify both a baseline set of consumer demographics, and a baseline cluster. This makes the results a little harder to interpret. The main advantage over the results we report in Table 2 is that it better handles the fact that many demographics are highly correlated (such as education and income) so those effects are more moderated.

In Table C7 we provide the bootstrapped confidence intervals for the odds ratio in Table 2. The bootstrap procedure is quite straightforward:

1. For each household, assign it to a cluster following (1) from the main text.
2. Re-sample $N = 61,365$ households with replacement.
3. Compute $Pr(h \in Demog|h \in Cluster)$ as in Table C5
4. Compute $Pr(h \in Demog)$ and the ratio.
5. Repeat (2)-(4) 500 times and report the $\alpha = 0.025$ and $1 - \alpha$ quantiles.
6. Highlight cells in Table 2 if the confidence interval is strictly above 1.1 or strictly below 0.9.

Panel A: Existing Sin Taxes on Alcohol and Tobacco								
	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
min	0.017	0.005	0.011	0.002	0.003	0.001	0.000	0.000
ratio 25%	0.252	0.125	0.043	0.012	0.013	0.007	0.000	0.000
ratio 50%	0.647	0.428	0.089	0.027	0.026	0.017	0.000	0.000
ratio 75%	1.787	1.510	0.205	0.062	0.063	0.044	0.003	0.003
ratio 90%	4.208	3.569	0.480	0.163	0.149	0.118	0.009	0.011
ratio 95%	7.288	5.711	0.829	0.290	0.268	0.242	0.018	0.024
mean	2.032	1.561	0.231	0.083	0.077	0.062	0.004	0.006
max	78.584	67.099	12.965	5.118	5.180	3.896	0.572	4.397

Panel B: Existing Sin Taxes Plus New Taxes on SSBs								
	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
min	0.021	0.013	0.015	0.004	0.006	0.004	0.003	0.000
ratio 25%	0.334	0.232	0.066	0.021	0.033	0.025	0.020	0.001
ratio 50%	0.782	0.668	0.120	0.042	0.070	0.057	0.046	0.004
ratio 75%	2.086	1.848	0.267	0.091	0.169	0.141	0.120	0.010
ratio 90%	4.402	4.392	0.610	0.218	0.379	0.354	0.309	0.023
ratio 95%	7.671	6.542	1.014	0.367	0.665	0.698	0.531	0.039
mean	2.238	1.846	0.303	0.112	0.189	0.200	0.148	0.011
max	82.854	70.009	15.673	7.851	9.691	55.203	10.731	4.397

Panel A1: Existing Sin Taxes with potential \$1 increase in tobacco tax								
	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
min	0.021	0.009	0.011	0.002	0.003	0.001	0.000	0.000
ratio 25%	0.329	0.176	0.043	0.013	0.013	0.007	0.000	0.000
ratio 50%	0.848	0.618	0.089	0.027	0.026	0.017	0.000	0.000
ratio 75%	2.415	2.116	0.205	0.063	0.064	0.045	0.003	0.003
ratio 90%	5.573	4.974	0.482	0.163	0.152	0.123	0.010	0.011
ratio 95%	9.341	8.406	0.834	0.292	0.276	0.258	0.020	0.026
mean	2.693	2.171	0.231	0.084	0.079	0.063	0.005	0.007
max	113.551	83.743	12.965	5.118	5.340	3.896	0.692	5.637

Panel B1: Existing Sin Taxes Plus New Taxes on SSBs with potential \$1 increase in tobacco tax								
	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
min	0.024	0.017	0.015	0.004	0.006	0.004	0.003	0.000
ratio 25%	0.413	0.299	0.066	0.021	0.034	0.025	0.020	0.001
ratio 50%	0.975	0.842	0.121	0.042	0.070	0.057	0.046	0.004
ratio 75%	2.637	2.412	0.267	0.093	0.169	0.143	0.120	0.010
ratio 90%	5.686	5.972	0.613	0.219	0.380	0.356	0.311	0.023
ratio 95%	9.862	8.838	1.019	0.367	0.665	0.698	0.533	0.040
mean	2.899	2.456	0.304	0.113	0.190	0.201	0.149	0.012
max	117.821	86.652	15.673	7.851	9.831	55.203	10.731	5.637

Table C3: Distribution of Sin Tax to Income Ratios (%)

Panel A: Existing Sin Taxes on Alcohol and Tobacco						
	tax 25%	tax 50%	tax 75%	tax 90%	tax 95%	mean
White	0.0	2.87	21.29	95.46	231.40	50.44
Black	0.0	2.04	14.11	58.92	136.73	31.61
Asian	0.0	1.04	6.95	29.78	69.52	19.96
Other	0.0	2.82	15.61	58.57	123.91	34.34
Panel B: Existing Sin Taxes + SSB Taxes						
	tax 25%	tax 50%	tax 75%	tax 90%	tax 95%	mean
White	8.98	27.75	72.43	167.05	304.39	81.02
Black	12.79	32.35	70.88	140.59	222.22	67.00
Asian	4.10	12.32	35.31	81.14	130.54	38.32
Other	10.86	28.53	63.67	129.00	213.10	65.85
Panel C: Existing Sin Taxes on Alcohol and Tobacco						
	tax 25%	tax 50%	tax 75%	tax 90%	tax 95%	mean
Hispanic	0.0	3.01	14.60	54.40	107.33	27.14
Nonhispanic	0.0	2.52	19.43	89.26	217.50	48.18
Panel D: Existing Sin Taxes + SSB Taxes						
	tax 25%	tax 50%	tax 75%	tax 90%	tax 95%	mean
Hispanic	11.54	28.55	63.43	124.79	198.49	58.32
Nonhispanic	8.89	27.35	70.70	160.57	293.54	78.82

Table C4: Sin Tax Payed Race x Hispanic

	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
Race: White (74.8%)	0.78	0.82	0.80	0.81	0.70	0.76	0.71	0.78
Race: Black (12.5%)	0.12	0.11	0.09	0.09	0.17	0.10	0.16	0.08
Race: Asian (4.5%)	0.02	0.02	0.03	0.03	0.04	0.04	0.04	0.07
Race: Other (8.2%)	0.07	0.05	0.08	0.06	0.10	0.11	0.09	0.07
Hispanic: Yes (13.2%)	0.10	0.08	0.13	0.13	0.15	0.20	0.14	0.10
Hispanic: No (86.8%)	0.90	0.92	0.87	0.87	0.85	0.80	0.86	0.90
Children: Yes (31.3%)	0.22	0.29	0.27	0.24	0.36	0.36	0.38	0.19
Children: No (68.7%)	0.78	0.71	0.73	0.76	0.64	0.64	0.62	0.81
Age: \$j\$ 35 (12.9%)	0.07	0.08	0.11	0.12	0.14	0.15	0.13	0.14
Age: 35 to 44 (18.0%)	0.14	0.16	0.15	0.15	0.20	0.20	0.20	0.14
Age: 45 to 54 (21.8%)	0.25	0.25	0.23	0.19	0.26	0.23	0.22	0.18
Age: 55 to 64 (22.7%)	0.31	0.28	0.26	0.22	0.21	0.22	0.21	0.23
Age: \$i\$ 65 (24.6%)	0.22	0.22	0.26	0.32	0.19	0.20	0.23	0.31
Income: \$j\$ 24,999 (20.4%)	0.28	0.38	0.08	0.11	0.15	0.15	0.22	0.24
Income: 25,000 - 44,999 (17.7%)	0.21	0.21	0.12	0.13	0.16	0.16	0.19	0.18
Income: 45,000-69,999 (18.2%)	0.18	0.18	0.17	0.17	0.18	0.19	0.19	0.17
Income: 70,000-99,999 (15.5%)	0.14	0.09	0.19	0.17	0.17	0.19	0.15	0.14
Income: \$i\$ 100,000 (28.1%)	0.18	0.14	0.43	0.42	0.34	0.31	0.25	0.27
Edu: High School or less (27.4%)	0.36	0.44	0.21	0.18	0.23	0.27	0.29	0.25
Edu: Some College (31.4%)	0.41	0.37	0.31	0.26	0.34	0.32	0.32	0.27
Edu: Graduated College (26.3%)	0.19	0.15	0.31	0.32	0.28	0.28	0.25	0.28
Edu: Post College Grad (14.9%)	0.05	0.05	0.18	0.24	0.15	0.14	0.13	0.19

Table C5: Share of households with certain demographics by cluster:
 $Pr(h \in Demog|h \in Cluster)$

	cluster = Everything		cluster = Smokers		cluster = Heavy Drinkers		cluster = Mostly Wine	
	coef	std err	coef	std err	coef	std err	coef	std err
Intercept	-2.4394	0.085	-1.8462	0.064	-0.7625	0.050	-0.6548	0.050
Edu: High School or Less	0.7638	0.081	0.9361	0.060	0.0892	0.058	-0.2914	0.064
Edu: Post College Grad	-0.8766	0.107	-0.7793	0.081	-0.4370	0.048	-0.0802	0.046
Edu: Some College	0.6310	0.071	0.6025	0.055	0.1181	0.046	-0.1060	0.049
Race: Black	0.4823	0.091	0.2362	0.074	0.0461	0.066	-0.0151	0.069
Race: Asian	-0.9860	0.209	-0.8907	0.147	-1.2347	0.112	-0.9250	0.101
Race: Other	0.3257	0.132	-0.0719	0.111	-0.0337	0.092	-0.0183	0.094
Hispanic: Yes	-0.1064	0.131	-0.1226	0.10	0.1103	0.079	0.1916	0.080
Age: 35 - 44	0.3475	0.108	0.3439	0.079	-0.2503	0.067	-0.4466	0.068
Age: 45 - 54	0.6847	0.084	0.6304	0.063	-0.0866	0.055	-0.4232	0.057
Age: 55 - 64	0.5159	0.072	0.4612	0.054	-0.0236	0.044	-0.3473	0.046
Age: Under 35	-0.2821	0.158	-0.3031	0.111	-0.4420	0.084	-0.6247	0.084
Children: Yes	0.2122	0.086	0.6483	0.061	0.2689	0.054	0.1887	0.057
Income: < 24,999	-0.3902	0.087	0.0218	0.061	-1.2901	0.077	-0.9169	0.074
Income: 25,000 - 44,999	-0.3732	0.079	-0.2322	0.059	-0.6267	0.057	-0.4343	0.057
Income: 70,000 - 99,999	-0.2951	0.085	-0.6053	0.070	0.1327	0.052	0.1228	0.054
Income: > 100,000	-0.4380	0.097	-0.7002	0.079	0.4606	0.052	0.3310	0.054
	cluster = Moderate Spirits		cluster = Moderate Beer		cluster = SSB only			
	coef	std err	coef	std err	coef	std err		
Intercept	-1.0969	0.050	-0.8837	0.048	0.5317	0.033		
Edu: High School or Less	0.2738	0.054	0.4752	0.050	0.4297	0.035		
Edu: Post College Grad	-0.4659	0.047	-0.5286	0.046	-0.3451	0.031		
Edu: Some College	0.2361	0.043	0.2611	0.042	0.2132	0.030		
Race: Black	0.7362	0.054	0.2011	0.059	0.6733	0.040		
Race: Asian	-0.7100	0.089	-0.7432	0.086	-0.4352	0.052		
Race: Other	0.2056	0.082	0.0223	0.078	0.1748	0.057		
Hispanic: Yes	0.1487	0.072	0.5365	0.064	0.0974	0.051		
Age: 35 - 44	0.3596	0.061	0.2173	0.059	0.1219	0.041		
Age: 45 - 54	0.5136	0.052	0.2647	0.051	0.2409	0.035		
Age: 55 - 64	0.2230	0.046	0.1701	0.043	0.0974	0.029		
Age: Under 35	0.2604	0.072	0.1316	0.069	-0.1107	0.048		
Children: Yes	0.5921	0.047	0.6605	0.046	0.8906	0.034		
Income: < 24,999	-0.8093	0.062	-0.9479	0.061	-0.4070	0.038		
Income: 25,000 - 44,999	-0.5254	0.052	-0.5785	0.050	-0.2757	0.034		
Income: 70,000 - 99,999	-0.0671	0.050	0.0417	0.047	-0.1521	0.035		
Income: > 100,000	0.1129	0.051	0.0841	0.050	-0.2053	0.036		

Table C6: Multinomial Logit Regression

	Everything	Smokers	Heavy Drinkers	Mostly Wine	Moderate Spirits	Moderate Beer	SSB only	Nothing
Race: White (74.8 %)	1.05 (1.01, 1.09)	1.10 (1.07, 1.13)	1.07 (1.04, 1.09)	1.08 (1.06, 1.11)	0.93 (0.91, 0.95)	1.01 (0.99, 1.03)	0.95 (0.95, 0.96)	1.04 (1.03, 1.05)
Race: Black (12.5 %)	0.98 (0.79, 1.16)	0.85 (0.72, 0.98)	0.72 (0.63, 0.82)	0.71 (0.6, 0.82)	1.33 (1.21, 1.43)	0.83 (0.74, 0.91)	1.24 (1.2, 1.28)	0.66 (0.61, 0.71)
Race: Asian (4.5 %)	0.49 (0.26, 0.76)	0.43 (0.27, 0.6)	0.66 (0.49, 0.84)	0.78 (0.6, 1.0)	0.83 (0.67, 1.0)	0.79 (0.64, 0.96)	0.98 (0.92, 1.05)	1.62 (1.49, 1.75)
Race: Other (8.2 %)	0.90 (0.66, 1.15)	0.64 (0.5, 0.79)	1.01 (0.86, 1.17)	0.79 (0.64, 0.94)	1.23 (1.06, 1.4)	1.28 (1.14, 1.45)	1.06 (1.01, 1.11)	0.81 (0.73, 0.89)
Hispanic: Yes (13.2 %)	0.77 (0.58, 0.97)	0.64 (0.52, 0.76)	0.96 (0.84, 1.07)	0.97 (0.82, 1.11)	1.10 (0.99, 1.22)	1.48 (1.36, 1.6)	1.05 (1.01, 1.09)	0.78 (0.72, 0.84)
Hispanic: No (86.8 %)	1.03 (1.0, 1.06)	1.05 (1.04, 1.07)	1.01 (0.99, 1.02)	1.00 (0.98, 1.03)	0.98 (0.97, 1.0)	0.93 (0.91, 0.94)	0.99 (0.99, 1.0)	1.03 (1.02, 1.04)
Children: Yes (31.3 %)	0.72 (0.61, 0.81)	0.94 (0.86, 1.01)	0.85 (0.79, 0.92)	0.77 (0.71, 0.84)	1.17 (1.11, 1.22)	1.15 (1.09, 1.2)	1.20 (1.18, 1.22)	0.61 (0.58, 0.64)
Children: No (68.7 %)	1.13 (1.08, 1.17)	1.03 (1.0, 1.06)	1.07 (1.04, 1.09)	1.10 (1.07, 1.13)	0.92 (0.9, 0.95)	0.93 (0.91, 0.96)	0.91 (0.9, 0.92)	1.18 (1.16, 1.19)
Age: < 35 (12.9 %)	0.58 (0.42, 0.75)	0.65 (0.53, 0.78)	0.82 (0.7, 0.94)	0.89 (0.77, 1.02)	1.10 (0.99, 1.2)	1.14 (1.03, 1.25)	1.03 (0.99, 1.07)	1.08 (1.01, 1.15)
Age: 35 to 44 (18.0 %)	0.77 (0.65, 0.92)	0.91 (0.81, 1.01)	0.85 (0.76, 0.93)	0.85 (0.75, 0.94)	1.13 (1.05, 1.23)	1.10 (1.03, 1.19)	1.12 (1.09, 1.15)	0.79 (0.74, 0.84)
Age: 45 to 54 (21.8 %)	1.12 (0.98, 1.25)	1.14 (1.05, 1.23)	1.06 (0.98, 1.15)	0.86 (0.79, 0.94)	1.19 (1.12, 1.26)	1.05 (0.99, 1.11)	1.03 (1.0, 1.05)	0.80 (0.76, 0.84)
Age: 55 to 64 (22.7 %)	1.38 (1.25, 1.51)	1.23 (1.14, 1.32)	1.13 (1.05, 1.21)	0.99 (0.91, 1.06)	0.91 (0.85, 0.97)	0.98 (0.92, 1.04)	0.94 (0.92, 0.96)	1.02 (0.98, 1.06)
Age: > 65 (24.6 %)	0.92 (0.8, 1.04)	0.91 (0.84, 0.99)	1.04 (0.96, 1.1)	1.30 (1.22, 1.37)	0.77 (0.71, 0.82)	0.83 (0.77, 0.88)	0.93 (0.91, 0.95)	1.27 (1.23, 1.31)
Income: < 24,999 (20.4 %)	1.40 (1.24, 1.56)	1.85 (1.74, 1.97)	0.41 (0.35, 0.47)	0.53 (0.46, 0.6)	0.73 (0.66, 0.8)	0.74 (0.67, 0.81)	1.06 (1.03, 1.09)	1.16 (1.12, 1.21)
Income: 25,000 - 44,999 (17.7 %)	1.20 (1.06, 1.36)	1.19 (1.09, 1.29)	0.70 (0.63, 0.77)	0.74 (0.67, 0.82)	0.90 (0.83, 0.98)	0.90 (0.83, 0.98)	1.09 (1.06, 1.11)	1.01 (0.96, 1.05)
Income: 45,000-69,999 (18.2 %)	1.00 (0.87, 1.15)	0.96 (0.87, 1.06)	0.95 (0.87, 1.03)	0.93 (0.84, 1.01)	1.00 (0.93, 1.07)	1.05 (0.98, 1.12)	1.04 (1.01, 1.06)	0.95 (0.91, 0.99)
Income: 70,000-99,999 (15.5 %)	0.92 (0.77, 1.07)	0.60 (0.52, 0.68)	1.20 (1.11, 1.31)	1.13 (1.03, 1.23)	1.09 (1.01, 1.18)	1.24 (1.16, 1.32)	0.98 (0.95, 1.01)	0.91 (0.86, 0.96)
Income: > 100,000 (28.1 %)	0.63 (0.52, 0.72)	0.51 (0.44, 0.58)	1.54 (1.47, 1.62)	1.48 (1.4, 1.55)	1.21 (1.14, 1.27)	1.09 (1.03, 1.15)	0.89 (0.87, 0.91)	0.96 (0.92, 1.0)
Edu: High School or less (27.4 %)	1.30 (1.18, 1.43)	1.61 (1.52, 1.69)	0.75 (0.69, 0.82)	0.67 (0.6, 0.73)	0.84 (0.78, 0.9)	0.97 (0.91, 1.03)	1.07 (1.05, 1.09)	0.91 (0.87, 0.95)
Edu: Some College (31.4 %)	1.29 (1.19, 1.41)	1.18 (1.1, 1.25)	0.99 (0.93, 1.05)	0.83 (0.77, 0.89)	1.09 (1.03, 1.15)	1.01 (0.96, 1.06)	1.02 (1.0, 1.04)	0.88 (0.84, 0.91)
Edu: Graduated College (26.3 %)	0.72 (0.63, 0.83)	0.55 (0.5, 0.61)	1.17 (1.1, 1.24)	1.20 (1.12, 1.28)	1.06 (1.0, 1.12)	1.07 (1.01, 1.13)	0.96 (0.94, 0.98)	1.07 (1.03, 1.1)
Edu: Post College Grad (14.9 %)	0.31 (0.23, 0.4)	0.31 (0.24, 0.37)	1.18 (1.08, 1.28)	1.63 (1.5, 1.75)	1.00 (0.92, 1.08)	0.91 (0.83, 0.99)	0.89 (0.86, 0.92)	1.31 (1.26, 1.37)

Table C7: Odds Ratio - Bootstrap Result

D. Appendix D: Alternative Specifications

In Table D1, and Table D2 we consider robustness to our choice of cluster assignments in the main text $k = 7$ and $k = 9$ (instead of $k = 8$). We did not perform “hierarchical clustering” where cluster assignments are nested inside one another by construction. Instead, we perform standard k -means with a different choice of k . However, we can see that with $k = 7$ we lose the ability to separate the *Moderate Spirits* drinkers and with $k = 9$ we further separate an additional group of non-smoking *Heavy Beer* drinkers (mostly taken from the *Heavy Drinkers* and *Mostly Beer* drinkers).

	Everything	Smokers	Heavy Drinkers	Mostly Wine	Mostly Beer	Nothing	SSB only	Population
Beer 50%	41.88	0.00	26.24	2.10	21.00	0.00	0.00	0.00
Beer 75%	169.57	0.00	81.90	12.12	48.30	0.00	0.00	6.30
Beer 95%	546.00	11.34	350.24	59.50	227.73	10.28	4.20	83.54
Beer mean	140.97	1.95	81.17	15.92	57.16	1.77	0.58	18.78
Wine 50%	2.25	0.00	10.00	20.00	0.75	0.00	0.00	0.00
Wine 75%	12.20	0.00	27.75	42.00	3.00	0.75	0.75	3.00
Wine 95%	123.12	3.75	128.00	144.75	7.50	5.00	4.50	29.00
Wine mean	21.65	0.70	29.47	41.69	1.92	0.90	0.90	6.91
Spirits 50%	8.25	0.00	18.75	1.50	0.85	0.00	0.00	0.00
Spirits 75%	24.69	0.38	35.92	4.00	3.58	0.00	0.00	1.78
Spirits 95%	104.65	4.45	91.00	10.00	10.00	3.25	4.25	19.25
Spirits mean	23.38	0.78	29.99	2.69	2.50	0.52	0.67	3.99
Cigarettes 50%	74.00	60.00	0.00	0.00	0.00	0.00	0.00	0.00
Cigarettes 75%	211.00	178.00	0.00	0.00	0.00	0.00	0.00	0.00
Cigarettes 95%	524.00	460.00	1.00	1.00	2.00	0.00	0.38	39.00
Cigarettes mean	148.05	130.83	0.23	0.34	0.30	0.12	0.11	11.21
SSB 50%	90.35	96.03	56.60	23.70	65.52	3.89	71.99	42.88
SSB 75%	213.35	237.18	129.00	57.40	143.65	8.74	147.98	114.14
SSB 95%	572.48	551.53	332.59	166.13	362.53	14.40	372.20	340.01
SSB mean	158.04	169.70	97.37	47.71	111.31	5.06	119.06	90.84
Ethanol p.a.(L)	9.34	0.20	9.38	4.24	1.97	0.22	0.15	1.67
Cigarette packs p.a.	88.18	81.47	0.13	0.21	0.17	0.09	0.06	6.87
SSBs p.p.(L)	72.57	77.68	42.46	22.02	46.51	3.15	54.49	41.09
Total tax share	0.27	0.41	0.18	0.05	0.05	0.01	0.02	1.00
Alcohol tax share	0.15	0.01	0.49	0.14	0.14	0.02	0.05	1.00
Cigarette tax share	0.34	0.65	0.00	0.00	0.00	0.00	0.00	1.00
SSB tax share	0.04	0.10	0.09	0.04	0.14	0.01	0.57	1.00
Total tax p.a.	284.76	210.07	58.18	20.03	12.32	1.69	1.35	27.58
SSB tax p.a.	28.63	32.16	17.19	8.94	19.75	1.17	22.59	16.97
Effective Ethanol Tax Rate \$/L	6.17	7.56	6.08	4.59	6.07	6.36	7.94	5.88
Number of households	1431	2841	5317	5203	6906	13524	26143	61365
Weighted share (%)	2.60	5.50	8.20	7.40	11.50	21.10	43.70	100.00

Table D1: 7 clusters

In Table D3 and Table D4 we replicate Table 1 and Table 2 from the main text. Instead of using the clustering, we instead segment households based on membership in the top decile of purchasers for each sin good category. This is no longer exhaustive and mutually exclusive, so some households will appear in multiple groups while others will appear in none. The demographic patterns in Table D4 and Table 2 are mostly similar, but the results in Table D3 are somewhat difficult to interpret, and the combined tax burden is less clear. The point is to illustrate exactly what clustering “does” here - it enables us to address the combined burden of sin taxes by segmenting households.

	Everything	Smokers	Heavy Drinkers	Heavy Beer	Mostly Wine	Moderate Spirits	Moderate Beer	Nothing	SSB only	Overall
Beer 50%	42.70	0.00	25.92	90.41	4.20	0.00	10.28	0.00	0.00	0.00
Beer 75%	165.90	0.00	69.36	195.64	18.20	6.08	20.40	0.00	0.00	6.30
Beer 95%	540.60	11.10	279.30	619.50	73.50	15.04	52.50	10.50	1.76	83.54
Beer mean	138.25	1.90	67.73	169.50	17.99	3.62	16.19	1.76	0.13	18.78
Wine 50%	2.25	0.00	25.00	0.75	22.17	2.25	0.00	0.00	0.00	0.00
Wine 75%	11.25	0.00	55.50	3.63	45.00	6.00	2.13	0.75	0.75	3.00
Wine 95%	106.50	3.75	186.50	9.00	147.50	13.25	6.00	5.25	4.50	29.00
Wine mean	20.68	0.69	51.91	2.41	43.63	3.92	1.28	0.92	0.83	6.91
Spirits 50%	7.97	0.00	19.50	4.26	0.75	7.00	0.00	0.00	0.00	0.00
Spirits 75%	25.27	0.38	38.50	10.27	2.13	11.77	0.75	0.00	0.00	1.78
Spirits 95%	105.08	4.30	94.75	36.75	5.38	35.96	2.84	2.56	1.75	19.25
Spirits mean	23.39	0.75	31.60	9.56	1.40	11.80	0.56	0.44	0.24	3.99
Cigarettes 50%	77.00	61.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cigarettes 75%	223.00	179.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cigarettes 95%	530.00	460.00	2.00	2.00	1.00	2.00	2.00	0.00	0.05	39.00
Cigarettes mean	151.26	132.32	0.39	0.26	0.34	0.29	0.25	0.14	0.10	11.21
SSB 50%	92.22	96.95	43.97	58.18	20.30	67.11	67.21	2.80	65.37	42.88
SSB 75%	214.08	237.84	110.77	141.31	50.37	144.51	141.88	6.68	138.90	114.14
SSB 95%	573.47	557.82	282.03	379.28	158.54	343.67	369.60	11.51	361.22	340.01
SSB mean	159.49	170.10	82.61	110.79	43.70	110.39	112.06	3.85	112.14	90.84
Ethanol p.a.(L)	9.19	0.19	11.00	6.36	4.30	2.02	0.57	0.20	0.09	1.67
Cigarette packs p.a.	90.31	82.30	0.21	0.16	0.21	0.17	0.15	0.10	0.06	6.87
SSBs p.p.(L)	72.83	77.77	36.06	48.69	20.00	46.61	47.21	2.45	52.15	41.09
Total tax share	0.27	0.41	0.13	0.07	0.04	0.05	0.02	0.01	0.01	1.00
Alcohol tax share	0.15	0.01	0.35	0.18	0.11	0.14	0.04	0.02	0.02	1.00
Cigarette tax share	0.34	0.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00
SSB tax share	0.04	0.10	0.05	0.06	0.03	0.10	0.13	0.01	0.48	1.00
Total tax p.a.	289.10	212.42	64.11	37.54	19.37	17.86	3.66	1.61	0.72	27.58
SSB tax p.a.	28.84	32.23	14.41	19.76	8.10	19.66	20.12	0.91	21.54	16.97
Effective Ethanol Tax Rate \backslash \$/L	6.21	7.53	5.70	5.96	4.39	8.64	5.75	6.14	6.17	5.88
Number of households	1400	2792	3506	2982	4235	4745	6161	11774	23770	61365
Weighted share (%)	2.50	5.40	5.20	4.80	6.00	7.90	10.50	18.30	39.30	100.00
Share of households (%)	2.28	4.55	5.71	4.86	6.90	7.73	10.04	19.19	38.74	100.00

Table D2: 9 clusters

We also report the probability that a household is in the top decile for more than one category in Table D5. For example only 3.3% of households are in the top decile for both Spirits and Beer purchases. We use top 5% instead of top 10% for cigarettes since only around 8% of households purchase cigarettes (and 91% of households are tied with zero cigarette purchases).

	Beer	Wine	Spirits	Cigarettes	SSB	Diet	Population
Beer 25%	49.52	0.00	0.65	0.00	0.00	0.00	0.00
Beer 50%	83.40	8.40	12.60	0.00	0.00	0.00	0.00
Beer 75%	176.88	37.98	50.40	16.72	8.40	8.40	6.30
Beer mean	160.91	44.06	56.25	57.27	26.50	22.83	18.78
Wine 25%	0.00	18.00	0.75	0.00	0.00	0.00	0.00
Wine 50%	3.00	28.96	5.25	0.00	0.00	0.00	0.00
Wine 75%	14.25	60.00	20.25	1.50	1.50	3.00	3.00
Wine mean	18.74	57.00	23.11	9.46	4.59	8.11	6.91
Spirits 25%	0.00	0.00	12.25	0.00	0.00	0.00	0.00
Spirits 50%	3.50	3.98	19.25	0.00	0.00	0.00	0.00
Spirits 75%	12.78	13.77	36.32	4.25	2.25	3.00	1.78
Spirits mean	12.86	12.83	32.22	9.19	6.11	6.60	3.99
Cigarettes 25%	0.00	0.00	0.00	75.00	0.00	0.00	0.00
Cigarettes 50%	0.00	0.00	0.00	145.00	0.00	0.00	0.00
Cigarettes 75%	0.00	0.00	0.00	274.00	1.00	0.00	0.00
Cigarettes mean	23.02	10.51	19.76	209.46	31.77	15.55	11.21
SSB 25%	19.20	11.11	20.08	25.91	276.03	13.10	12.39
SSB 50%	57.62	36.00	59.20	97.68	340.01	47.73	42.88
SSB 75%	143.24	91.66	141.56	237.69	456.94	125.36	114.14
SSB mean	110.60	73.58	106.74	171.19	407.40	100.34	90.84
Ethanol per adult (L)	7.57	7.64	8.54	3.75	1.70	2.18	1.67
Cigarette packs per adult	13.63	6.60	11.49	128.71	17.82	8.80	6.87
SSBs per capita (L)	48.23	32.74	47.06	82.24	166.75	42.67	41.09
Total tax share	0.30	0.21	0.32	0.63	0.21	0.14	1.00
Alcohol tax share	0.46	0.40	0.57	0.12	0.13	0.15	1.00
Cigarette tax share	0.20	0.09	0.17	0.93	0.26	0.14	1.00
SSB tax share	0.12	0.08	0.12	0.09	0.45	0.11	1.00
Total tax per adult	78.86	56.08	85.40	352.91	52.75	35.77	27.58
SSB tax per adult	19.66	13.31	18.79	32.57	71.12	16.95	16.97
Effective Ethanol Tax Rate \$/L	5.84	5.17	6.49	6.18	6.46	5.97	5.88
Number of households	6331	6987	6312	2705	5430	6862	61365
Weighted share	10.00	10.00	10.00	5.00	10.00	10.00	100.00
Share of households	6.60	7.28	6.58	2.82	5.66	7.15	63.93

Table D3: Annual Household Purchases by Top Decile Buyers

	Beer	Wine	Spirits	Cigarettes	SSB	Diet
Race: White (74.8%)	1.07	1.07	1.04	1.11	1.02	1.18
Race: Black (12.5%)	0.67	0.76	0.96	0.81	1.09	0.31
Race: Asian (4.5%)	0.49	0.64	0.57	0.41	0.47	0.47
Race: Other (8.2%)	1.12	0.88	0.94	0.64	1.00	0.74
Hispanic: Yes (13.2%)	1.15	0.95	0.82	0.59	1.00	0.67
Hispanic: No (86.8%)	0.98	1.01	1.03	1.06	1.00	1.05
Children: Yes (31.3%)	0.92	0.80	0.83	0.72	1.39	0.79
Children: No (68.7%)	1.04	1.09	1.08	1.13	0.82	1.10
Age: < 35 (12.9%)	0.81	0.75	0.74	0.49	0.87	0.45
Age: 35 to 44 (18.0%)	0.89	0.84	0.89	0.68	1.15	0.75
Age: 45 to 54 (21.8%)	1.04	0.95	1.09	1.06	1.26	1.23
Age: 55 to 64 (22.7%)	1.21	1.03	1.14	1.43	1.03	1.24
Age: > 65 (24.6%)	0.95	1.26	1.01	1.04	0.70	1.05
Income: < 24,999 (20.4%)	0.79	0.53	0.67	1.76	1.23	0.82
Income: 25,000 - 44,999 (17.7%)	0.89	0.73	0.86	1.20	1.19	0.80
Income: 45,000-69,999 (18.2%)	1.02	0.92	0.98	0.98	1.08	0.93
Income: 70,000-99,999 (15.5%)	1.16	1.14	1.12	0.68	0.85	1.09
Income: > 100,000 (28.1%)	1.12	1.49	1.27	0.52	0.75	1.25
Edu: High School or less (27.4%)	1.08	0.71	0.89	1.49	1.43	1.00
Edu: Some College (31.4%)	1.04	0.92	1.08	1.25	1.08	1.04
Edu: Graduated College (26.3%)	0.98	1.16	1.04	0.61	0.77	0.93
Edu: Post College Grad (14.9%)	0.80	1.43	0.94	0.27	0.45	1.03

Table D4: Odds Ratio by Extreme Consumers

	Beer	Wine	Spirits	Cigarettes	SSB	Diet
Beer	0.100	0.027	0.033	0.010	0.013	0.012
Wine	0.027	0.100	0.034	0.005	0.006	0.011
Spirits	0.033	0.034	0.100	0.009	0.012	0.014
Cigarettes	0.010	0.005	0.009	0.050	0.013	0.007
SSB	0.013	0.006	0.012	0.013	0.100	0.012
Diet	0.012	0.011	0.014	0.007	0.012	0.100

Table D5: Pr(Top Decile Row, Top Decile Column)

E. Appendix E: Sample Selection and Outliers

In our analysis we drop a total of 19 households because their reported per capita (per adult) purchases are higher than seems plausible for an adult to regularly consume. We drop households whose per adult purchases exceed either 10 standard drinks or 3 pack of cigarettes per day (over the course of an entire year). One standard drink contains 20mL of ethanol, meaning that 10 drinks per day totals 73L of ethanol per year. Of the 61,384 households in the sample, per capita purchases exceed these thresholds in 19 cases. These observations are excluded from the analysis. Summary stats for those households are provided in Table E1.

Panel A: Alcohol Outliers - 16									
	Beer	Spirits	Wine	Ethanol	Cigarette	Household Size	Adult	SSB	Income
Mean	1406.8	100.0	234.4	128.5	81.8	1.2	1.2	78.8	33406
Std	2733.8	119.3	333.6	103.3	156.8	0.4	0.4	95.3	21989
Min	0.0	0.0	0.0	75.0	0.0	1.0	1.0	0.0	2500
25%	0.0	2.6	17.4	86.3	0.0	1.0	1.0	16.0	16500
50%	57.8	36.2	36.8	102.1	0.0	1.0	1.0	39.0	32500
75%	1885.2	190.8	502.6	114.0	58.1	1.0	1.0	106.9	38750
Max	10752.9	380.9	925.0	502.7	446.0	2.0	2.0	330.2	85000

Panel B: Tobacco Outliers - 3									
	Beer	Spirits	Wine	Ethanol	Cigarette	Household Size	Adult	SSB	Income
Mean	0.7	1.7	1.0	0.4	1275.0	1.0	1.0	89.5	34500
Std	1.2	2.9	1.7	0.4	47.7	0.0	0.0	75.9	27672
Min	0.0	0.0	0.0	0.0	1245.0	1.0	1.0	3.6	11000
25%	0.0	0.0	0.0	0.2	1247.5	1.0	1.0	60.6	19250
50%	0.0	0.0	0.0	0.5	1250.0	1.0	1.0	117.6	27500
75%	1.0	2.5	1.4	0.6	1290.0	1.0	1.0	132.4	46250
Max	2.1	5.0	2.9	0.8	1330.0	1.0	1.0	147.3	65000

Table E1: Distribution of Outliers

Note: The table above describes the 19 households that we drop from our analysis due to their implausibly high per capita purchases. We define an outlier as households whose per capita consumption exceeds 10 standard drinks or 3 packs cigarettes per day. On average, one drink contains 20 ml ethanol, and 10 drinks per day sums to 73L per year. Only 19 households of the 61,384 households in our sample exceed these purchase thresholds and are removed from the main sample.