

Appendix – Experimental Instructions

Recruitment Email

Dear students,

If you would like to participate in the groupwork study described in today's class, please click here for a link to the survey: <https://forms.gle/zTYUVWmenp7xEb3q8>

Note that you will be e-introduced to 2 or 3 other students (in your section) if you participate, and can choose to study with them however you choose. If you have any questions about this, please email shahr@uchicago.edu.

Thanks!

Email Instructions to Control Group

Dear students,

Thank you for completing the group-work survey! You will receive a link with your \$15 Amazon Gift Card within the next 48 hours. If you still haven't received your gift card in the next 72 hours or have any technical difficulties redeeming it, please send an email to Charles Shi (charlesshi@uchicago.edu).

At the end of the math camp, you'll receive a **5-minute follow-up survey** about your experience in the study group. As a gift for participating, you will receive a signed copy of Dr. John List's upcoming policy-focused book, *The Voltage Effect: How to Make Good Ideas Great and Great Ideas Scale*. Additionally, **you will enter a lottery** for a 10% chance of receiving an **additional \$15 Amazon Gift Card**. Lottery winners will be chosen on September 24th.

Your study group members are:

Name (Email)

Name (Email)

Name (Email)

We will leave it up to you to connect with each other. Good luck studying!

Email Instructions to “Best Shot” Treatment Group

Dear students,

Thank you for completing the group-work survey! You will receive a link with your \$15 Amazon Gift Card within the next 48 hours. If you still haven't received your gift card in the next 72 hours or have any technical difficulties redeeming it, please send an email to Charles Shi (charlesshi@uchicago.edu).

At the end of the math camp, you'll receive a **5-minute follow-up survey** about your experience in the study group. As a gift for participating, you will receive a signed copy of Dr. John List's upcoming policy-focused book, *The Voltage Effect: How to Make Good Ideas Great and Great Ideas Scale*. Additionally, **you will enter a lottery** for a chance to receive an **additional \$15 bonus** (Amazon Gift Card).

The probability of each person in your group winning the \$15 bonus lottery is equal to the **highest** score that **at least one person** in your group achieves. For example, if **at least one person** scores a 68, then *everyone* in your group has a 68% chance of winning the \$15 bonus. Lottery winners will be chosen on September 24th.

Your study group members are:

Name (Email)

Name (Email)

Name (Email)

We will leave it up to you to connect with each other. Good luck studying!

Email Instructions to "Weakest Link" Treatment Group

Dear students,

Thank you for completing the group-work survey! You will receive a link with your \$15 Amazon Gift Card within the next 48 hours. If you still haven't received your gift card in the next 72 hours or have any technical difficulties redeeming it, please send an email to Charles Shi (charlesshi@uchicago.edu).

At the end of the math camp, you'll receive a **5-minute follow-up survey** about your experience in the study group. As a gift for participating, you will receive a signed copy of Dr. John List's upcoming policy-focused book, *The Voltage Effect: How to Make Good Ideas Great and Great Ideas Scale*. Additionally, **you will enter a lottery** for a chance to receive an **additional \$15 bonus** (Amazon Gift Card).

The probability of each person in your group winning the \$15 bonus lottery is equal to the **minimum** score that **everyone** in your group achieves. For example, if **everyone** in your group scores at least a 68, then everyone in your group has a 68% chance of winning the \$15 bonus. Lottery winners will be chosen on September 24th.

Your study group members are:

Name (Email)

Name (Email)

Name (Email)

We will leave it up to you to connect with each other. Good luck studying!