

Appendix to “Difference-in-Differences in the Marketplace”
Factor demand equations in differential form

In levels, the factor demand equations are:

$$K = \frac{\partial C(w, r, Y; A, B)}{\partial r} \quad \text{and} \quad L = \frac{\partial C(w, r, Y; A, B)}{\partial w}$$

where the cost function C is the minimum factor cost of achieving output Y :

$$C(w, r, Y; A, B) = \min_{L, K} wL + rK \quad \text{s.t.} \quad \frac{A}{B} F(L, KB) = Y$$

As usual, C is homogeneous of degree one in prices and of degree one in output. The special case $C(w, 1, 1; 1, 1)$ is of general interest because:

$$C(w, r, Y; A, B) = C\left(w, \frac{r}{B}, Y \frac{B}{A}; 1, 1\right) = \frac{rY}{A} C\left(B \frac{w}{r}, 1, 1; 1, 1\right)$$

where the final term uses the two homogeneity conditions. One interpretation of the middle cost function is that the choice variables of L and K have been replaced with choice variables L and KB and we recognize that the price of BK differs from the price of K by a factor of B . In this notation, L demand is:

$$L = \frac{\partial C(w, r, Y; A, B)}{\partial w} = \frac{\partial}{\partial w} \frac{rY}{A} C\left(B \frac{w}{r}, 1, 1; 1, 1\right) = Y \frac{B}{A} \frac{\partial C\left(B \frac{w}{r}, 1, 1; 1, 1\right)}{\partial \left(\frac{Bw}{r}\right)} \quad (1)$$

Recall that the definition of the elasticity of substitution in F , which we denote $\sigma > 0$, is the cross-price derivative of $C(w, r, 1; 1, 1)$ times $C(w, r, 1; 1, 1)/[(1-s_L)s_L]$. That makes the cross-price elasticity of either conditional factor demand equal to the product of σ and the other factor's share. By homogeneity, its own price elasticity is the negation of its cross-price elasticity. From (1), the log-derivative form of L demand is therefore:

$$\Delta L = \Delta\left(Y \frac{B}{A}\right) - (1 - s_L)\sigma \Delta\left(B \frac{w}{r}\right) = \Delta\left(\frac{Y}{A}\right) - (1 - s_L)\sigma \Delta\left(\frac{w}{r}\right) + [1 - \sigma + s_L\sigma]\Delta B \quad (2)$$

Using price homogeneity, the levels form of K demand is (3):

$$K = \frac{\partial}{\partial r} \frac{rY}{A} C\left(B \frac{w}{r}, 1, 1; 1, 1\right) = Bw \frac{Y}{A} \frac{\partial}{\partial r} C\left(1, \frac{r}{Bw}, 1; 1, 1\right) = \frac{Y}{A} \frac{\partial C\left(1, \frac{r}{Bw}, 1; 1, 1\right)}{\partial \left(\frac{r}{Bw}\right)} \quad (3)$$

Differentiating (3) with respect to $r/(Bw)$ has just an own-price term, whose elasticity is $-s_L\sigma$. Therefore, the log-differential form of K demand is:

$$\Delta K = \Delta\left(\frac{Y}{A}\right) + s_L\sigma \Delta\left(B \frac{w}{r}\right) = \Delta\left(\frac{Y}{A}\right) + s_L\sigma \Delta\left(\frac{w}{r}\right) + s_L\sigma \Delta B \quad (4)$$